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YILPORT HOLDING'S

STAY CONNECTED

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NEW
TRANSSHIPMENT
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SEA YILPORT
GEMPORT
TERMINAL,
TURKEY

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TOPTALK
INTERVIEW
YILPORT HOLDING
CMO
ERHAN ÇİLOĞLU

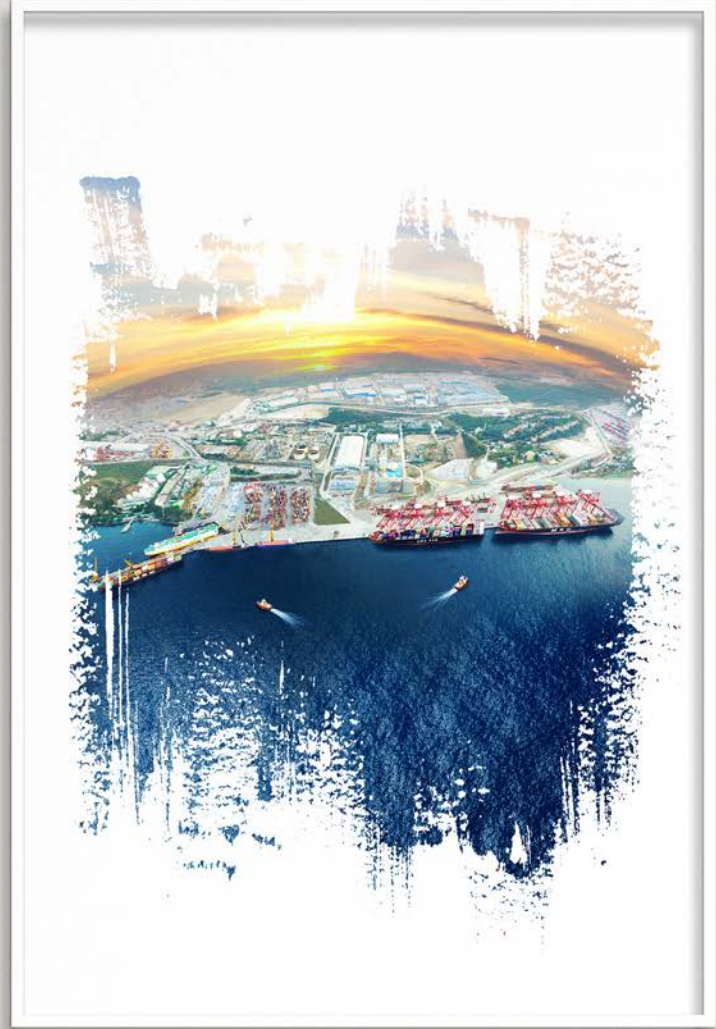
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IN NEW
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YILPORT
CONTINUES WITH
MODERNIZATION
PROJECTS

YILPORT GEMLİK / GEMPORT New Transshipment Hub



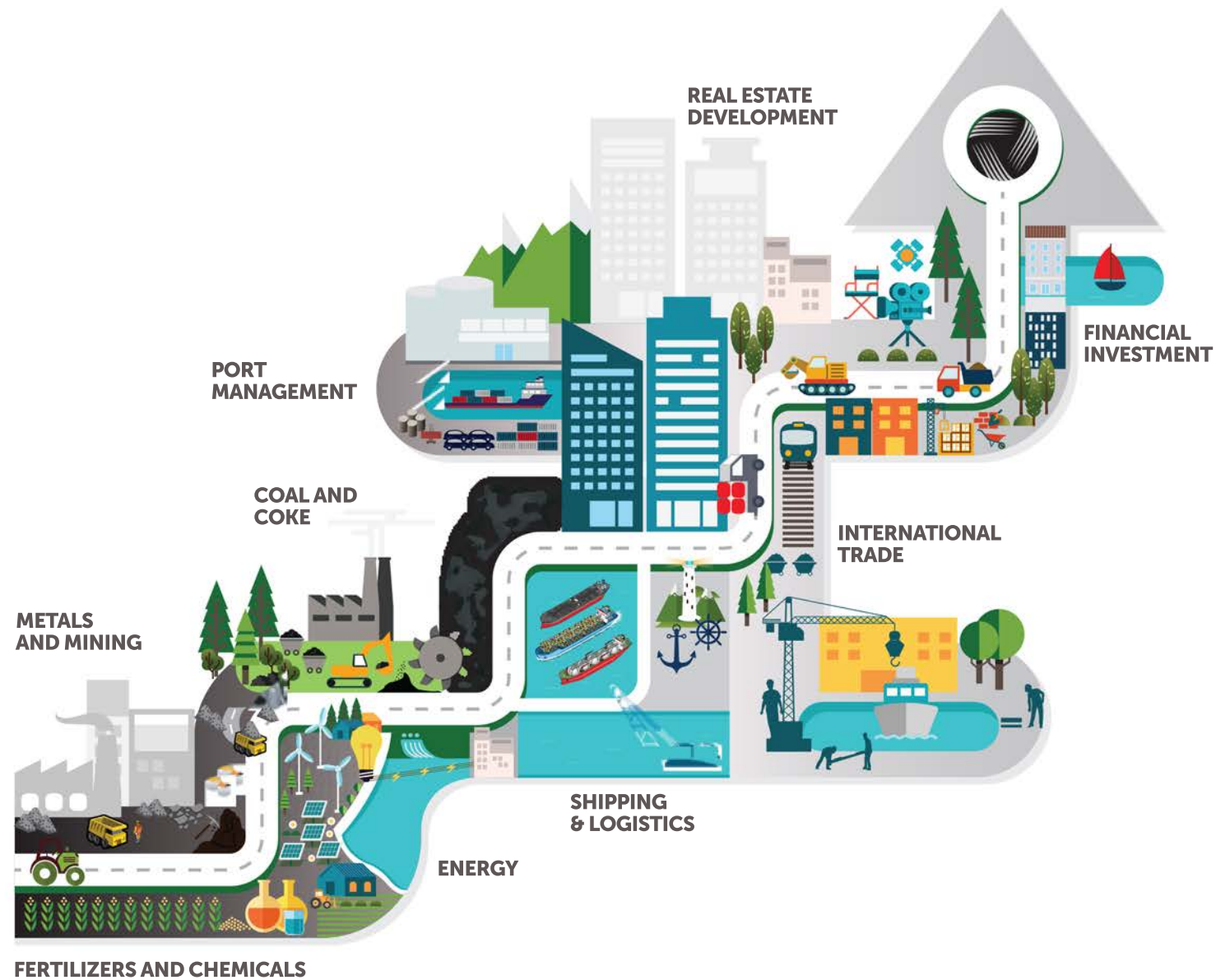
a masterpiece...





YOUR **GLOCAL** TURKISH PARTNER

YILDIRIM Group has grown to become a global force based in Istanbul, Turkey, active in 9 industries with operations in 51 countries on 5 continents, employing more than 13,000 people.



The key to success is in our DNA

www.yildirimgroup.com

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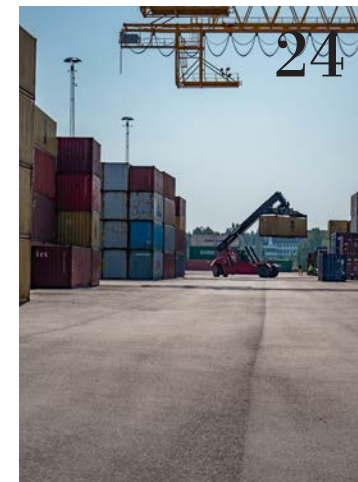
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HAPPY NEW YEAR!

2021

Dear Customers, Business Partners and Colleagues,

As we leave a challenging year behind us, we would like to present our greetings and gratitude for your collaboration and contribution on every step along the way. We hope the New Year brings you good health, much happiness, and plenty of prosperity.

Thank you for being a part of it while we keep forward
changing the game!





Hasan ÇİFTÇİ
YILPORT Holding
Sales & Marketing Director

“Global port
throughput expected
to decline by 7.3%
according to Drewry.”

Quarterly Container Shipping Industry Outlook

Global port throughput was estimated to decline by 3.3 % in 2020 according to Drewry report, a better percentage than the previous forecast in June. IMF also revised its growth projection for 2020 and expecting positive growth in some developing economies therefore a quick recovery is expected in 2021.

After the sharp decline on container volumes on the second quarter of 2020 due to COVID-19; marketing researchers were pessimistic on Global Port throughputs. On Drewry June report the expectation was a -7.3 % decrease in container port throughputs. However, second quarter financial results were better than expected in Advanced economies and in China, “The World’s Factory” was back to growth again in the third quarter. September sailing was promising, even the Golden week numbers were surprisingly better. It seems that recovery came quicker than expected. Once again it has been approved that trade is unstoppable but again very sensitive.

Most of the World’s Global trading supply Chain based on “Just in Time” Logistics, Far East Region is the heart of it and counting almost half of the global container moves. We have lately once again witnessed the sensitivity of the system, in a case of disruption in one part, is affecting the whole chain. It is exactly what happened in the late first and second quarter of the year. Sailings had to be cancelled, caused an empty imbalance, however shipping lines has managed the crisis very well thanks to the previous year experiences, low fuel rates and soaring freight rates. Sep-

tember figures show promising better number for the last quarter.

Latest Developments In Containership Fleet

The world’s fully cellular containership fleet stood at 5,386 ships with a combined capacity of about 23.2 million TEU by July 2020 according to Drewry.

Considering the new deliveries and also demolitions forecast, Container fleet Capacity is expected to rise by 3.1 % in 2020 and 2.3 % in 2021. COVID 19 has dramatically increased the Idle fleet capacity on the first half of the year,

However, in the third quarter, the inactive containership fleet has fallen to 0.5 M TEU thus 2.1 % of the total container fleet is only idle. (Graph 2)

Overview Of Global Economy

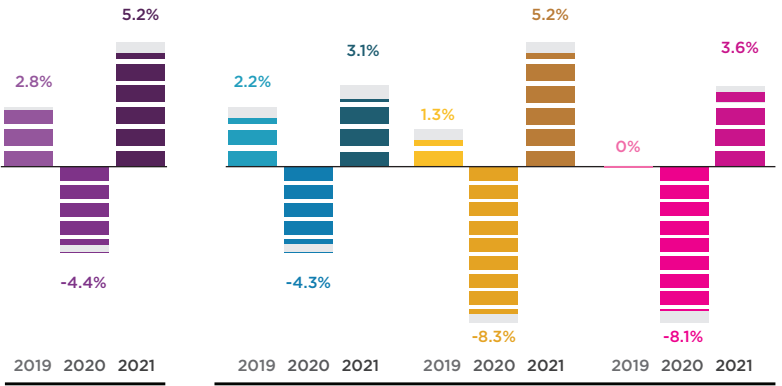
Global growth is projected at -4.4 percent in 2020, a less severe contraction than forecast in the June 2020 World Economic Outlook (WEO) Update. The revision reflects better-than-anticipated second quarter GDP outturns, mostly in advanced economies, where activity began to improve sooner than expected after lockdowns were scaled back in May and June, as well as indicators of a stronger recovery in the third quarter. Global growth is projected at 5.2 percent in 2021, a little lower than in the June 2020 WEO

Update, reflecting the more moderate downturn projected for 2020 and consistent with expectations of persistent social distancing. Following the contraction in 2020 and recovery in 2021, the level of global GDP in 2021 is expected

to be a modest 0.6 percent above that of 2019. The growth projections imply wide negative output gaps and elevated unemployment rates this year and in 2021 across both advanced and emerging market economies.

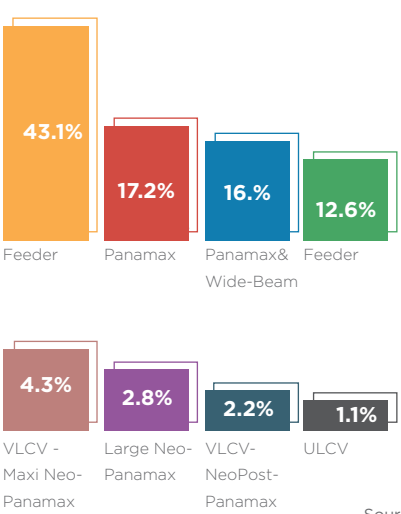
GROWTH PROJECTIONS (Graph 1)

Global growth projected at -4.4 percent in 2020, 0.5 percentage points below the June 2020 World Economic Outlook (WEO) forecast.



Source: IMF, WEO 2019

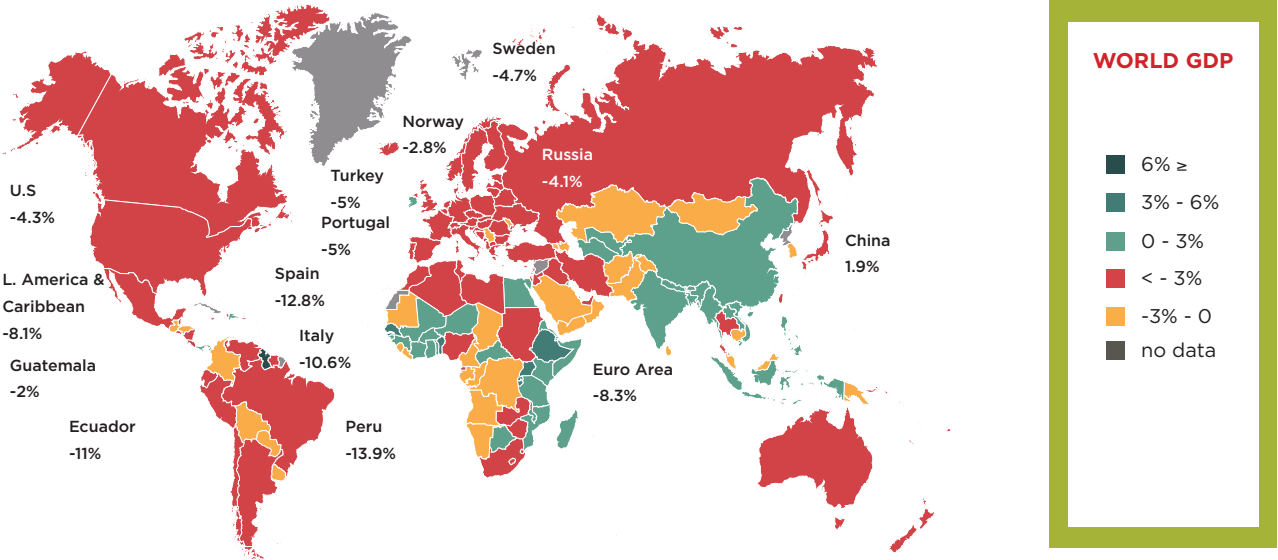
WORLD CONTAINERSHIP FLEET by Size, January 2020 (Graph 2)



Source: Drewry

WORLD GDP

As a result of the pandemic, the global economy is projected to contract sharply by -3% in 2020



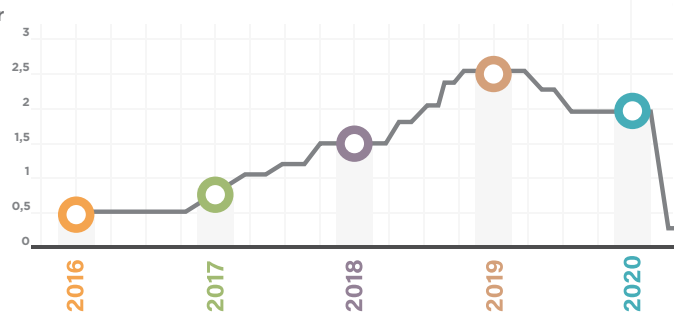
Source: Federal Bank

US FED FUNDS RATE

FED, left the target rates unchanged at 0 % - 0.25 % on 16th of September
The Fed left the target range for its federal funds’ rate unchanged at 0-0.25% on September 16th and signalled it would hold them there through at least 2023.

The federal funds rate will likely remain unchanged until labour market conditions had reached levels consistent with maximum employment and inflation had risen to 2 %, even though it was on track to run moderately over 2 % for some time.

Source:
tradingeconomics.com
Federal Reserve



Post Pandemic Era of Supply Chains

What a year it is! 2020 has been a year of disastrous events including a global pandemic, natural disasters and regional conflicts. Covid-19 is the black swan event and a total surprise among all, which profoundly affects people's way of life as well as how corporates operate their businesses. It has not only had economic and social implications as it was in the past during financial crises but also significantly impacted supply chains globally from raw materials to finished products. We may anticipate that route and magnitude of global trade will change deeper and longer this time by taking into consideration the profound influence of Covid-19 in every area of economy and resulting innovations.

As a part of the competitiveness of companies, supply chains are of vital importance accompanying with inherent risks due to their cross-country interlinked nature. Furthermore, there is a long-standing tendency towards minimizing costs and reducing inventories in today's business environment while optimizing supply chains. They are built to take advantage of low costs (labour, energy etc.) in producing goods that meet quality standards. For this reason, the flexibility of supply chains has decreased, and they become more vulnerable to potential failures or disruptions. Therefore, many companies have been seeking to increase their supply chain flexibilities to respond swiftly to possible shocks. Diversification and regionalization, inventory optimization and creating backup distribution capacity are among the ways to overcome the risks. In the wake of Covid-19, the focus of supply chains will likely to move from a pure efficiency to efficiency with more safeguards and resilience.

Global supply chains had already been a slow transition period before the pandemic, intensely because of the US-China trade war. Covid-19 has just accelerated this trend since multinationals and governments want to realign supply chains closer to their home to reduce future risk exposures. Furthermore, there would likely be long-term structural shifts along with short-term changes to supply chains. China may lose its central position in many global supply networks to other countries such as Brazil, Mexico and other emerging markets in South-east Asia. It is because businesses do not want to rely on a single supplier like China. The initial supply shock, resulting from lockdown measures in China at the beginning of the pandemic, has shown the need for supply chain diversification.

We need to keep pace with this changing new world order. We must reinvent ourselves.



Emre UZUN
YILDIRIM Holding
Market Research Analyst

Industry experts expect that current crisis will pave the way of rapid adoption of advanced manufacturing technologies like additive manufacturing or 3D printing.

As a result, many companies have been preparing for supply chain restructuring. However, they may not materialize the shift until economies further stabilize. Still, China is expected to remain as a major player in some definite sectors including energy, mining and infrastructure equipment, which the country has a strategic focus. Belt & Road Initiative will also play a directing role in the extent and speed of this trend.

It is also about public interest rather than just a profit-loss issue of companies. Governments may also want to support and incentivize domestic production of goods and services, which they regard as critical or strategic for national competitiveness. Indeed, the market forces may need to such kind of support, as many companies currently seem to be unwilling to bear the cost of preparing for future hypothetical risks.

Consumers continue to prefer lower prices, whereas companies could not set their prices in a way that represents a higher cost structure of reorganized supply chains and domestic production, as long as the competitive economic environment persists. In other words, the aforementioned changes in supply chains are costly and invisible hand may not work well at this time to reach intended objectives. At the end of the story, a significant portion of global goods exports could likely shift different countries in the medium term.

Relocation of production from one country to another will require a different approach to logistics strategies as well. Many countries, which have the potential to become a hub or major supplier, do not have a sufficient number of high-capacity ports to handle the post Panamax container vessels or the direct marine liner services to major markets on the contrary. It should be noted that it had taken years for China to establish well-performing transportation infrastructure and deep supplier networks even with gov-

ernment incentives. Therefore, there is a need to reevaluate global maritime supply chains in light of the new business environment.

Apart from production relocation, the digital transformation of supply chains appears to gain momentum with the increasing adoption of geospatial technologies and artificial intelligence in evaluating supply chains' performance and potential risks. Also, having redundant suppliers and transportation networks, holding more inventory are other critical preferences of companies to build resilient supply chains.

Industry experts expect that the current crisis will pave the way of the rapid adoption of advanced manufacturing technologies like additive manufacturing or 3D printing. This technology may contribute to the transition to on-demand production, which can ease and accelerate domestic production thanks to cost-saving advantages. As a result, fewer finished products will be shipped from far away while the importance of local production sites close to consumer markets will increase.

All in all, there are lots of uncertainties regarding the future trajectories of the global economy and post-pandemic impact of the crisis on supply chain and logistics. The only thing that we can be sure of is the fact that there will be a significant change in the sector one way or another. The innovations will include the relocation of production, adoption of new manufacturing technologies like 3D printing, establishment of new routes and high capacity ports in those locations as well as digital transformation with a particular interest on artificial intelligence.

YILPORT Holding CMO

Erhan ÇİLOĞLU

“ THE RAPIDLY EVOLVING CORONAVIRUS CONDITION HAS BEEN AFFECTING AND CHANGING THE MEANS OF OPERATIONS IN MANY BUSINESSES, INCLUDING THE PORT MANAGEMENT SECTOR.”

Can you tell us a little bit about yourself and your story of joining Yıldırım Group and your life within the group?

I was born in Istanbul, Turkey in 1978. I received my bachelor's degree in Mechanical Engineering from Kocaeli University in 2000. I am married, have a 11-year-old son, and we live in Istanbul. My career journey started in 1999 in the facility of Toyota Turkey related to a job on just in time logistics. Since then all my career is in ports and logistics. In July 2012, I joined YILDIRIM Group - YILPORT to establish sales and marketing functions. Since 2014, I continue my assignment as the CMO by being responsible for the Sales and Marketing functions of YILPORT Holding. In addition to the sales and marketing function, I started to be in charge of customer relations and centralized billing services functions. During this fast but sure growth momentum over since the beginning, I have been one of the lucky members of the YILPORT family witnessing all development and acquisition processes, and I'm sure many more will come soon.

What are the working principles you follow as the CMO of port operations within an international group?

In line with Yıldırım Group's "open-door policy," I always keep my communication at the highest level aiming to be fully open and transparent in my dialogues. My communication style has three characteristics that are transparency, honesty, and sincerity. And I expect my team and all my colleagues to adopt this work ethic as well. In general, I get up early in the morning and aim to spend the day most efficiently by being well organized and strictly following my schedule. I divide the day among regions to create the best possible time in my communication with our colleagues by considering local time differences. I generally focus on the Turkey Region in the morning, European Terminals in the afternoon, and Latin America towards the end of the day. So, I can get in touch directly

with my colleagues working in those countries in case of any arising issue that we need to solve. Being loyal to deadlines is another fundamental principle I follow. I complete all my works and projects with all respect I have for myself, my company, customers, business partners, and the industry.

What are your general views on YILPORT's development?

YILPORT Holding is a port management and operations company established with a good strategy determined by a strong leader Mr. Robert Yuksel YILDIRIM, one of our two owners, president and CEO. The company succeeded in becoming one of the leading global companies in the sector within a short time and now operates in 10 countries with 22 marine and 6 inland terminals.

We always seek an optimum solution to meet the needs of the countries and the regions in specific. Each country and region have its characteristics. Thus, that is what makes the YILPORT business discipline unique. We take our actions by considering the trade routes and local needs and continue the investments by giving importance to the technology at the utmost level accordingly. At the beginning of our journey, we decided to operate with many centralized structures (central planning and invoicing are the main departments we provide support from Turkey HQ) and continue to do so by empowering this principle thanks to our know-how and use of advanced technology. YILPORT has several success stories written and we have many more to come for the future.

We always seek an optimum solution to meet the needs of the countries and the regions in specific.



Mr. ÇİLOĞLU while taking plaque on behalf of YILDIRIM Group

We have a structure that constantly develops and trains its teams to inline the importance given to human resources. At the end of 16 years of adventure, we see the company has reached a high level both in terms of internal discipline and the high-quality service provided to customers in the global sense.

What are your general opinions about port management?

It is possible to say that port management is one of the first sectors that started in the modern world and has always been one of the indicators of wealth. In the developing and changing world, especially in this unfortunate pandemic process, port management has proved its vitality and showed once that it has been, is, and will always be the pioneer of change and development in the countries. The port sector is still one of the most appealing investment areas as it has kept up its development flow in maritime transportation within the last 15 years.

A successful strategy and business plan structure stands out for YILPORT to become a global brand in the port industry, what are the main factors for a successful port investment?

First of all, we can say that it is an idea emerged thanks to the strong leadership of Robert Yüksel Yıldırım and in the light of the goals, he set at the very beginning of his business life. With the business growth of the Yıldırım family and capital investment in time, YILPORT Holding Inc. was founded in 2004 as an exemplary port and indicator of YILPORT strategy. Following the “Multipurpose port concept” has made the customer focus on “one-stop-shop” concept where they can take all services they need and

The port sector is still one of the most appealing investment areas as it has kept up its development flow in maritime transportation within the last 15 years.

helped Yilport to reach a global size with regional growth and port-oriented logistics structuring specific to gateway cargo. What is necessary for a business plan to be successful is a robust plan, a team that believes in it and cargo owners in the region who want to be part of the global economy where the port investment is. As a result, this accomplishment has been reached with feasible investment plans. Of course, it is crucial to follow the essentials of port management business and direct these investments in line with these global realities.

In this COVID-19 pandemic, where even going out on the streets is difficult and has certain conditions, how does YILPORT manages to keep the ports and terminals open 24/7?

The rapidly evolving coronavirus condition has been affecting and changing the means of operations in many businesses, including the port management sector. We follow the guidance of the World Health Organization (WHO), government, and local authorities and complement all recommendations and requirements in all terminals that we have been operating. Since the beginning, we keep our customers’ business continuity as the key priority and continue to do so through all the challenges that may come up with the coronavirus. We have implemented various procedures and took all necessary preventative and precautionary actions focusing on health, safety, and business continuity. We provide contingency kits at terminals such as masks, gloves, thermometers, pharma-grade sanitizer, and so on. We increased the precaution level in safety with extra gate controls. We measure the temperature, record the required informa-

YILPORT Holding Inc. was founded in 2004 as an exemplary port and indicator of YILPORT strategy.

tion, have an isolation room at each terminal with a minimal set of furniture, and doubled the number of shuttles for maximum physical distance. We are in collaboration with security companies to ensure ISPS security. Each terminal has a site team and one on-call to intervene if required. We use Ozone Generators to clean the air. We already started to have all certificates and required documents and all our terminals are certified as COVID-19 Compliant and we will finish the certification process by the end of December 2020.

What is your message to YILPORT’s customers and solution partners?

My primary message for our customers and business partners is to take good care of themselves and their families. I request them to trust us and would like to assure them that we are doing our best to operate their cargo in the best way as I details explained in the previous question. As YILPORT, all necessary precautions and actions will always be taken by and they will keep receiving smooth port services in every condition from us. Again, we appreciate their business, and we do our utmost to keep their business passing through our ports without any problem especially during the pandemic period.

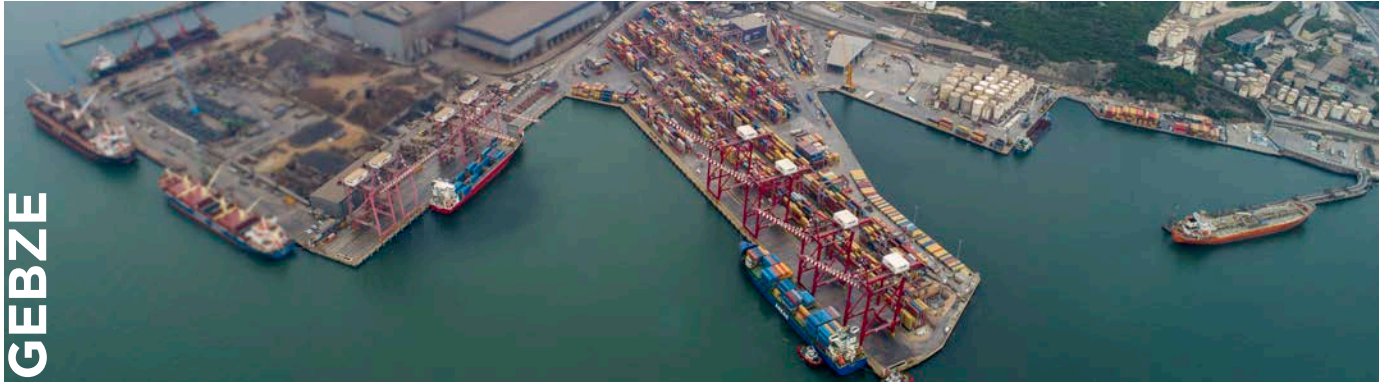


YILPORT TURKEY

REGIONAL INFORMATION

Located among Marmara region of Turkey, YILPORT's multipurpose terminals offer the best solutions, located at different coasts in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access.

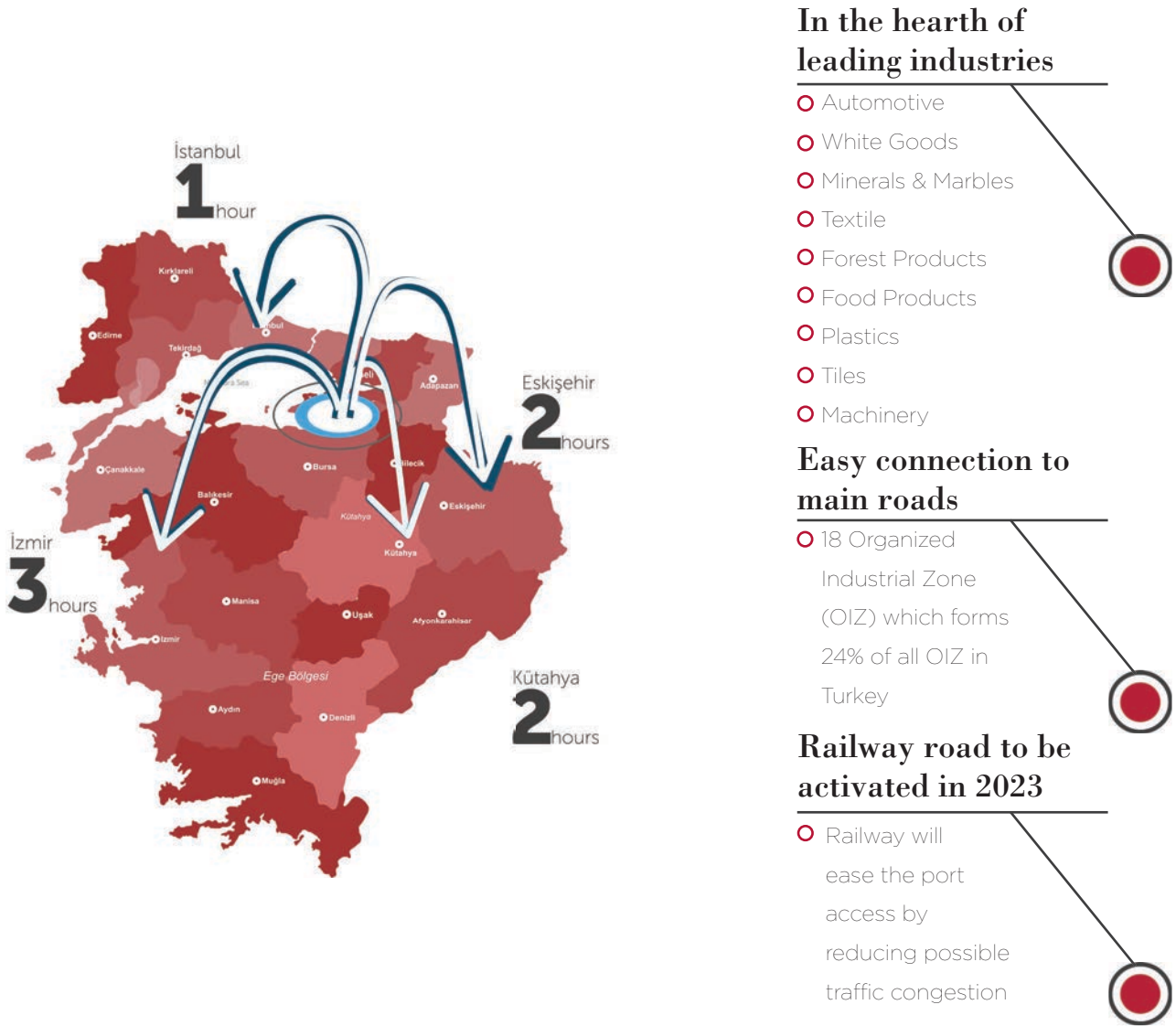
YILPORT Gebze, Gempport, Rotaport and Solventaş terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.





The Giants Set Sail from Oita, Japan to YILPORT Gemport Terminal

Owing to this latest mega crane investment, YILPORT Gemport will be the first and only port to simultaneously operate a vessel with 8 QCs at its 1,050m long linear berth with -17m draft.



Only Licensed Mineral Yard in the Region

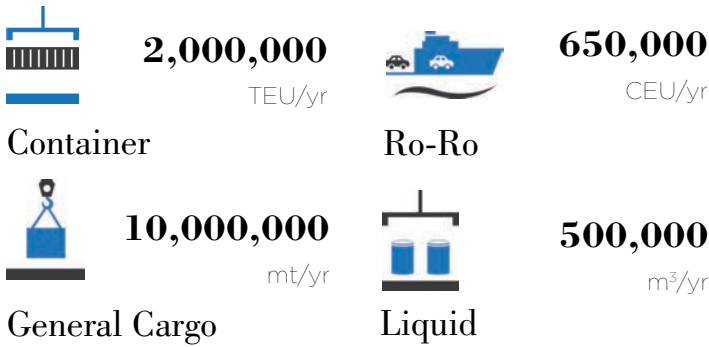
Fully Automated Stuffing Operations
Total Storage Capacity (mt): 200.000
Container stuffing without payload arrangement
8 minutes stuffing performance with unique stuffing machine (covered conveyor belt system)

360° Service with Value-added Port Operations

8 QCs
Terminal to Have with 4 New Cranes

Equipment Inventory

MHC: 6	TT: 31
RTG: 24	Loader: 8
Forklift: 27	Excavator: 7
Bobcat: 4	RS: 6
ECH: 3	



The Highest CFS Capacity in the Region

Daily 1000 CFS operations capacity
Dedicated yard for Marble & Steel & Mine
Special storage services
Indoor stuffing availability
Boutique services for end customers

Outstanding Gate Performance with 9 Gate Lanes

YILPORT Gemport has 9 optionally adjustable gate-in gate-out lanes
Entire lanes are equipped with plate recognition, automated systems for the operational efficiency with focus on utmost customer satisfaction. Truck turn around time reduced from 120 minutes to only 32 minutes after investments

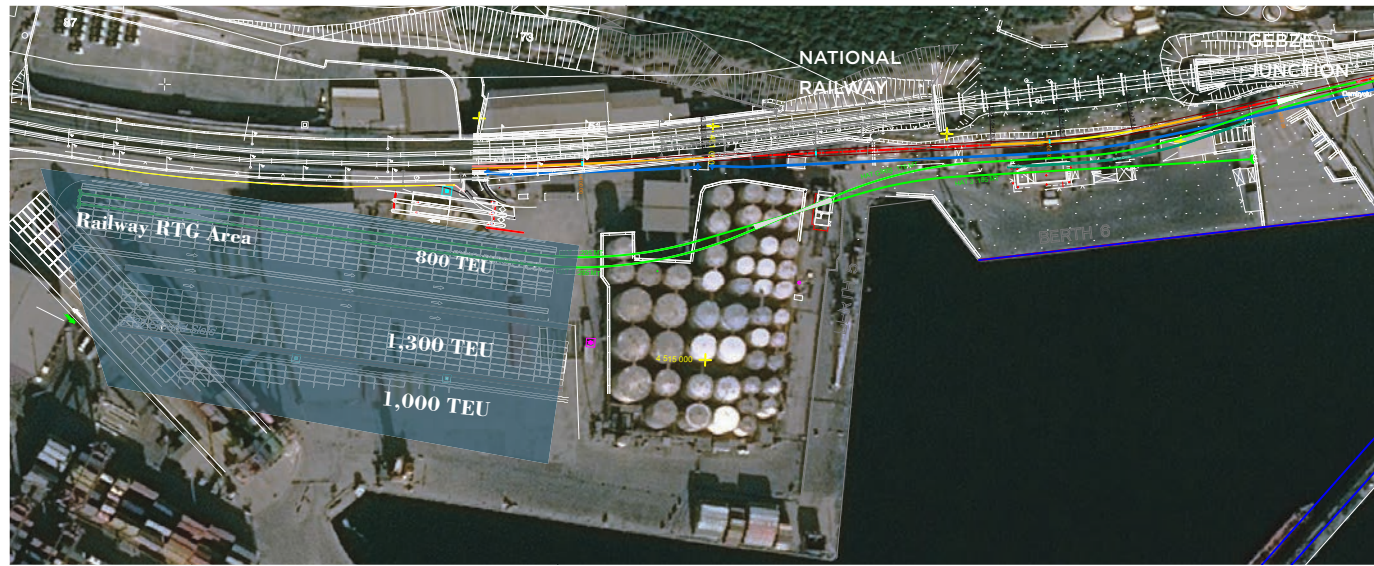
Expertise in Project Cargo Handling

The Highest storage capability in the Region and advantegous highway connection route
Qualified Team & Knowhow
Load/Discharge/Storage Services
Unlashing/Lashing Services
Stevedoring Services
Highest Crane Capacity of the Region

Truck turn around time reduced from 120 minutes to **less than 30 minutes** after investments

YILPORT Gebze Becomes A Multimodal Platform

New Railway platform will be in place in 2021, project already started!

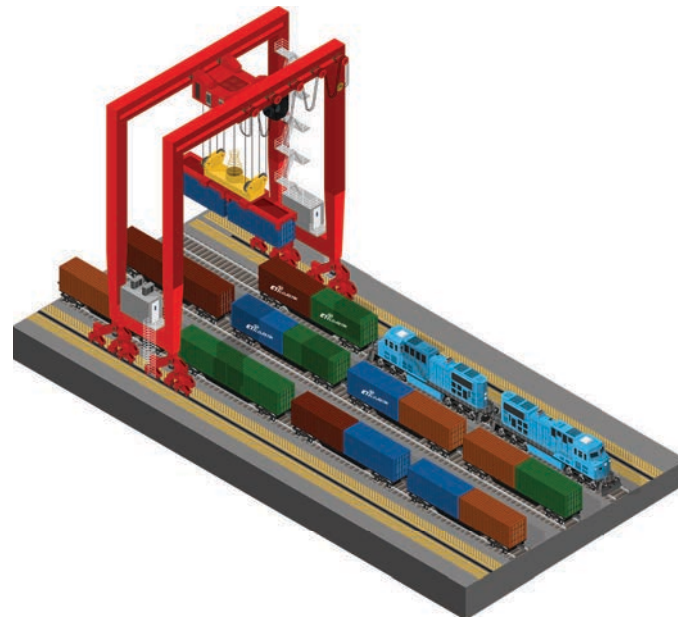


YILPORT Gebze, the “home terminal” of YILPORT Holding in the Gulf of Izmit in Turkey, announced a new investment in a rail platform inside the terminal. Powered by the Turkish Government’s new railroad investment, the cargo rail line will serve YILPORT Gebze in 2021. The two new state rail lines will serve passenger trains. Cargo trains will use the newly constructed third railway, which will provide a direct connection to YILPORT Gebze Terminal.

Above
YILPORT Gebze
Railway Project
Illustration

Robert Yüksel YILDIRIM, YILPORT Holding’s Chairman and CEO, evaluated the project as follows: “We announced our strategy to expand and modernize all terminals in our portfolio from 2020. We continue executing our investment and development plans in YILPORT Gebze Terminal successfully. To support multimodal transportation mode, we decided to build a rail platform inside YILPORT Gebze. That is part of our investment plan for the Turkish region started in late 2019. Four state-of-the-art E-RTGs were already delivered and they will be operational in Q3 2020 in the new container stacking area. This area also provides an additional yard capacity of about 200,000 TEU at YILPORT Gebze Terminal. We believe in our rail, road, and gate access connection projects, which will sustain our leading role in the Marmara region, growing throughputs, and support the Turkish economy to grow more.”

YILPORT Gebze continues its equipment and infrastructure investments to increase its capacity and productivity as well. Within the scope of reconversion and expansion works, yard capacity increase, gate capacity increase, connection road expansion, rail platform, and RTG investments are in progress. The terminal conducts all expansion work with minimum impact on daily operations.



- 400 meters length 2 rail tracks
- RTG on rail 200m.

YILPORT Rotaport Marmara Region’s leading bulk cargo and grain terminal

YILPORT Rotaport terminal started to count down for the new railway project. Region’s lead-ing bulk cargo and grain terminal will extend its reach with new railway junction line that will reach to the terminal among cities such as Ankara, Eskişehir, Bozüyük, Kütahya, Afyon, Konya, Kayseri, and Bilecik.

Owing to the link to the railway, the operations will become more valuable. Opened and closed warehousing facilities will be beneficial for the customers who conduct the container transportation business in containerization, container discharging/ loading operations.

Bulk and general cargo goods coming to the port will be operated, with no need for additional intermediate transportation and handling with a capacity of 5M tons annually. In addition to these load groups, Rotaport will become a transfer center for containers transported by rail.



Total Length of 5 lines:
1,316 m

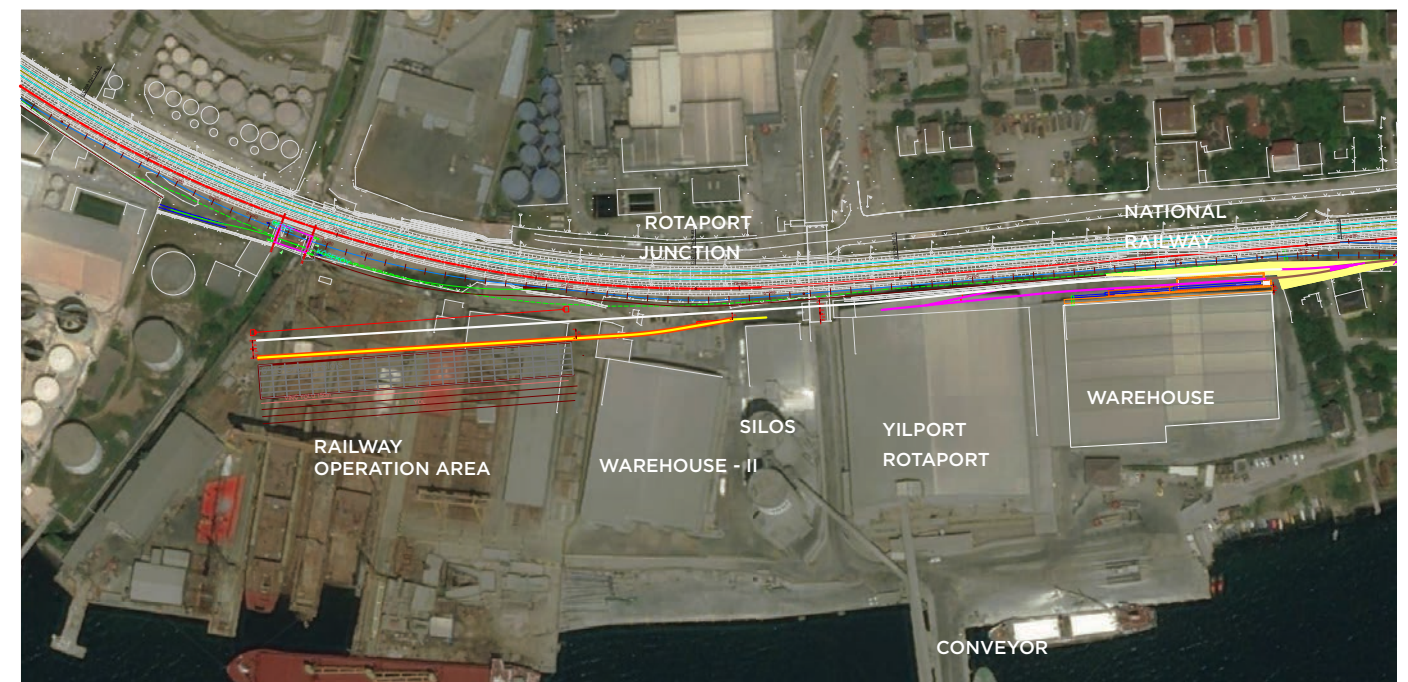


- Container Stuffing
- Discharging Area
- FAS discharging for bulk cargo



Yard Container Capacity:
6 x 25 Ground Slots

Below
YILPORT Rotaport
Railway Project
Illustration





YILPORT Rotaport Marmara Region's leading bulk cargo and grain terminal

YILPORT Rotaport, Marmara Region's leading bulk cargo and grain terminal that will extend its reach to Eskişehir, Bozüyük, Kütahya, Afyon, Ankara, Kayseri and Bilecik hinterland with new railway junction line continues to develop for new markets.

The terminal recently compromised on a new agreement with one of the leading companies in its sector for discharge and transportation of kaolin mineral. According to the new consolidated annual agreement, 100,000 tons of mineral will

be discharged and then transferred via ETİ Logistics Company.

The Rotaport terminal that offers optimum solutions also for grain loading operations from 5 different loading points simultaneously, also had an agreement for 100,000 tons of grain discharge, terminal operations including warehousing. YILPORT Rotaport continues its investments for the capacity increase as demand from business partners are rising.

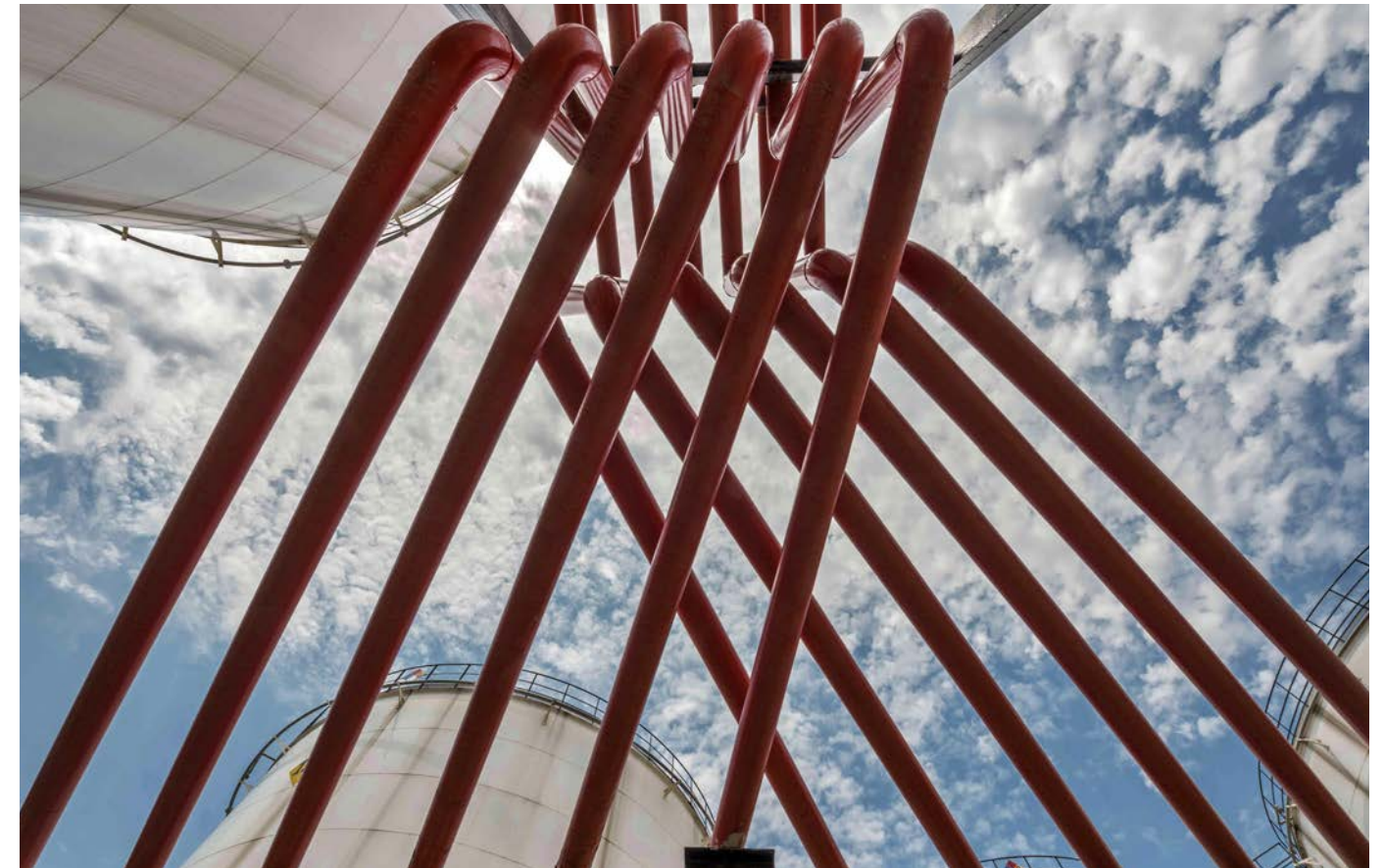
Above
YILPORT Rotaport
Terminal

YILPORT Rotaport Terminal Hosted Public Officials

Within the scope of visiting the ports organized by the Kocaeli Branch of the Chamber of Shipping; YILPORT Rotaport terminal hosted Kocaeli-Körfez District Governor Gürsoy Osman BİLGİN, Kocaeli Körfez District Minister Şener SÖĞÜT, Kocaeli Körfez District Police Chief Serdar ÇELEBİ, President of Kocaeli Gulf Chamber of Commerce Recep ÖZTÜRK, Head of Mari-

time Chamber Kocaeli Branch, Vedat DOĞUSEL. During the visit accompanied by YILPORT Rotaport Managing Director Serhan ÇİLENGİR, YILPORT Holding Public Affairs Director Bahri KAYA and YILPORT Rotaport Sales Manager Serhat YİĞENLİ, general information about the terminal and the planned projects had given.

The Quality has Been Approved Once Again



YILPORT Solventaş renewed its ISO 9001 Quality Management System, ISO 14001 Environmental Management System and ISO 45001 Occupational Health and Safety Management system certificates renewed with the audits carried out by TSE on 8-9th of September 2020.

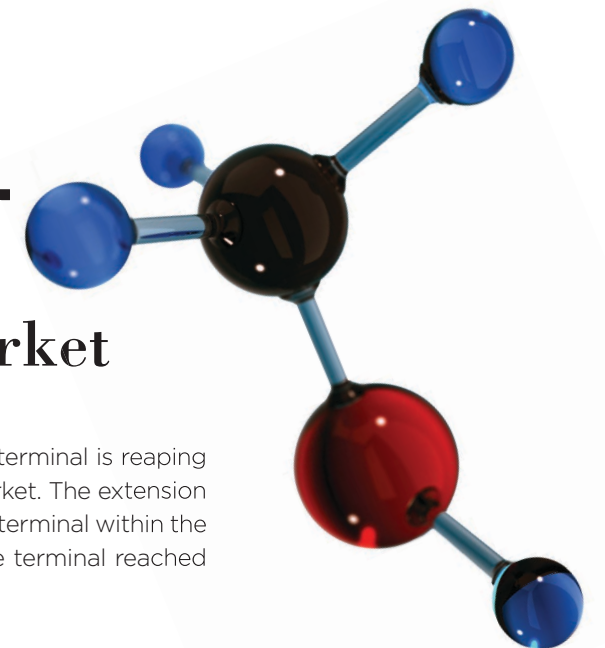
YILPORT Solventaş, keeping the service standards at the utmost level, renewed its Quality and Environment certificates. Within the scope of the Green Port Certificate, the "Compliance

with the Green Port Criteria" was renewed this year by the TSE Delegation, successfully concluding the structures as a result of audits. YILPORT Solventaş implements 5 different management systems together with ISO 27001 Information Security and ISO 22301 Business Continuity Management Systems.

Above
YILPORT Solventaş
Terminal

YILPORT Solventaş Going Alpine-Style in Methanol Market

YILPORT Solventaş had a record with 281,000 m3 volume in July. The terminal is reaping the fruits of its business strategy that it has developed for methanol market. The extension of the contracts within the previous quarter reflected the volumes of the terminal within the context of getting a slice from the methanol storage market share. The terminal reached all-time high spot volume with 13,900 m3.



YILPORT NORDIC

REGIONAL INFORMATION

Located among Scandinavia region, YILPORT's multi-purpose terminals offer the best solutions, at different coasts of Norway and Sweden in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access.

YILPORT Oslo, YILPORT Gävle and Stockholm Nord terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



YILPORT NORDIC

Regional Throughputs
Q3-2020



Container
127,620
TEUs



General Cargo
498,001
TON



Ro-Ro
6,757
CEUs



YILPORT Holding
NORDIC Region
Sales and Marketing
Responsibles

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Region Contact:
Mr. Håkan BERGSTOM
hakan.bergstom@yilport.com



YILPORT Gävle Part in New Autonomous Vehicle Project

During the third quarter YILPORT Gävle joined forces with Semcon in order to conduct a feasibility study that investigates how transport flows in the Port of Gävle can be more efficient through using autonomous vehicles.

Autonomous vehicles enable logistics processes to be automated. This optimizes operational costs while also contribute to improved safety, quality and traceability. The logistics process that initially will be investigated is the transport of containers by truck from container warehouses to the docks where they are lifted by crane onto ships. Part of the study will be to find a solution on how to use autonomous vehicles in conjunction with other traffic.

By monitoring all parts of the process, costs, needs and challenges, Semcon will be able to understand the process in depth. Thereafter they will deliver a requirements specification, concept solution and business case to YILPORT.

“It’s important for us to always be at the forefront of technological advances in order to offer our customers effective solutions. Automation in ports is common, but no one has really come up with a solution to get it to work in conjunction with other traffic, and in this Semcon is at the cutting edge”, says Håkan Bergström, Sales Director at YILPORT Nordic.

“It’s important for us to always be at the forefront of technological advances in order to offer our customers effective solutions.” Håkan Bergström, Sales Director at YILPORT Nordic.

Above,
YILPORT Gävle
Container
Terminal



Full Warehouses at Granudden Yet Again

Volumes at Granudden in Gävle have been high throughout the third quarter despite COVID-19. The warehouses at Granudden have been full at times owing to the customers’ extensive production levels.

Above,
Granudden
Warehouse
at Gävle

Two new warehouses built last year to offer more storage space at Granudden for customers. This year has shown that the warehouses were much needed and a valuable investment for the terminal. During 2020 the warehouses at Granudden have been fully stocked several times. And the demand for storage space continues to exist from the customers.

“Right now, the warehouses are full and the ones we built last year contains 10,000 tonnes of the bale, reel pulp and paper rolls. I am glad that our customers have managed to keep production going despite the crisis during this year, says Stefan Andersson, Terminal Director at Granudden.

YILPORT Gävle Handled Largest Windmill Vessel to Date



The amount of windmill parts being handled over the quay wall in Gävle keeps increasing. In September YILPORT Gävle carried out its largest vessel operation to date.

YILPORT Gävle General Cargo team have handled a lot of windmill parts in the past few years thanks to ongoing wind farm projects in the area. During the third quarter a vessel containing 111 windmill parts arrived to YILPORT Gävle. The operation was carried out with efficiency as the team managed to handle the vessel in four days.

– The discharges and handling have been very smooth thanks to our experienced staff and great preparations, says Jörgen Flank, Terminal Director at YILPORT Gävle.

Crisis Creates Opportunities – YILPORT Oslo With an All-Time High in August

The short-sea volumes of containers in Oslo were in line with the regular flow of goods for the first five months of 2020 despite Covid-19. YILPORT Oslo saw container volumes starting to rise in June. In August the terminal handled a record volume of containers for a single month.

YILPORT Oslo handled 23 543 containers (TEU's) over the quay wall in August. The volume is 11,6% over the amount handled in August 2019 and the highest container volume in a single month for YILPORT Oslo.

The record volume shows that an increasing number of customers are choosing shortsea based intermodal transportation. This increase is made possible thanks to a strong collaboration between YILPORT and shipping lines.

– The conversion of customers from road-based to sea-based transportation continues. More than 40% of all TEU's handled at the terminal is now 45' containers. In addition to the green shift, the significant volume increase last three months reveals how short-sea traffic turned the Covid-19 crisis into an opportunity by becoming even more competitive under the pandemic's new circumstances, says Bjørn Engelsen, Terminal Director at YILPORT Oslo.

Right
YILPORT Oslo
Terminal

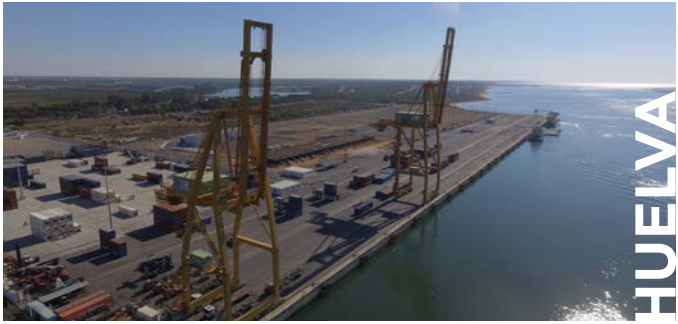
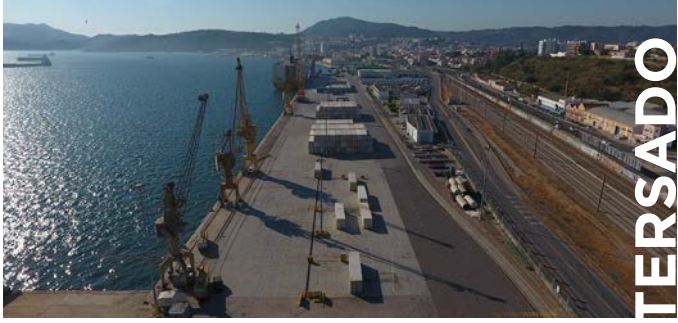
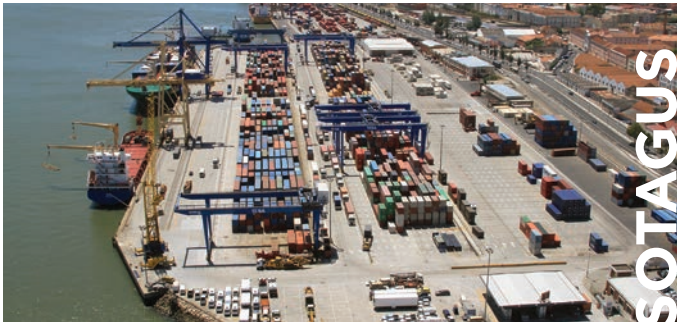
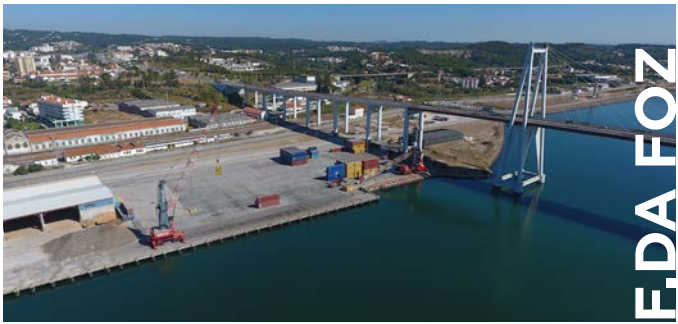


YILPORT IBERIA

REGIONAL INFORMATION

Located among the Iberian Peninsula, YILPORT's multi-purpose terminals offer the best solutions, at different coasts of Portugal and Spain in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access.

YILPORT Leixões, Liscont, Sotagus, Setubal, Tersado, Figueira da Foz, Aveiro, Huelva and Ferrol terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



YILPORT IBERIA

Regional Throughputs
Q3-2020



Container
296,057
TEUs



General Cargo
680,891
TON



Ro-Ro
10,581
CEUs

**YILPORT Holding**
IBERIA Region Sales
and Marketing
Responsibles

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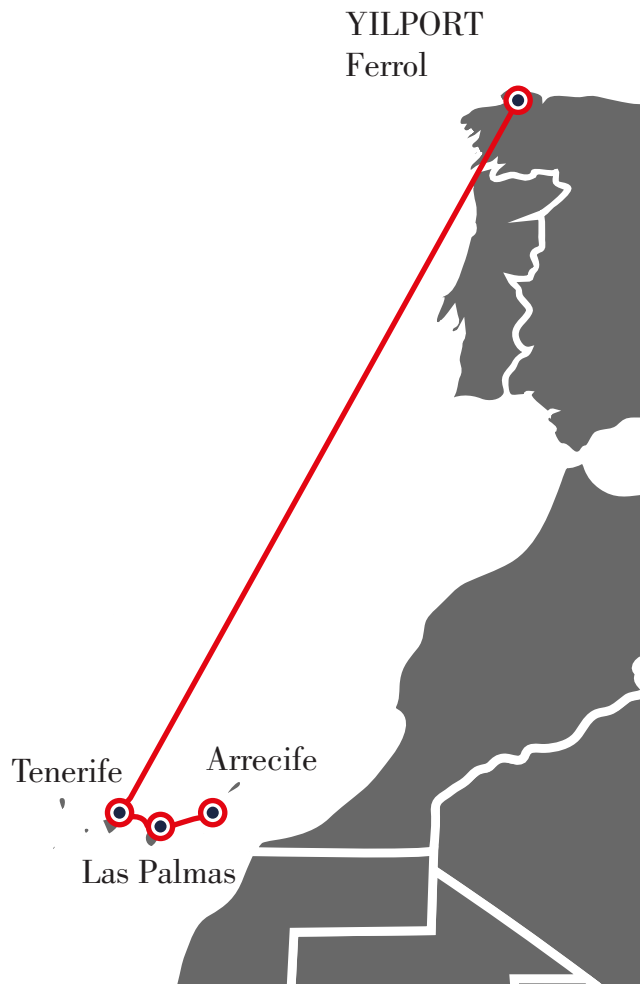
Region Contact:
Ms. Sandra BORRALHINHO
sandra.borralhinho@yilport.com



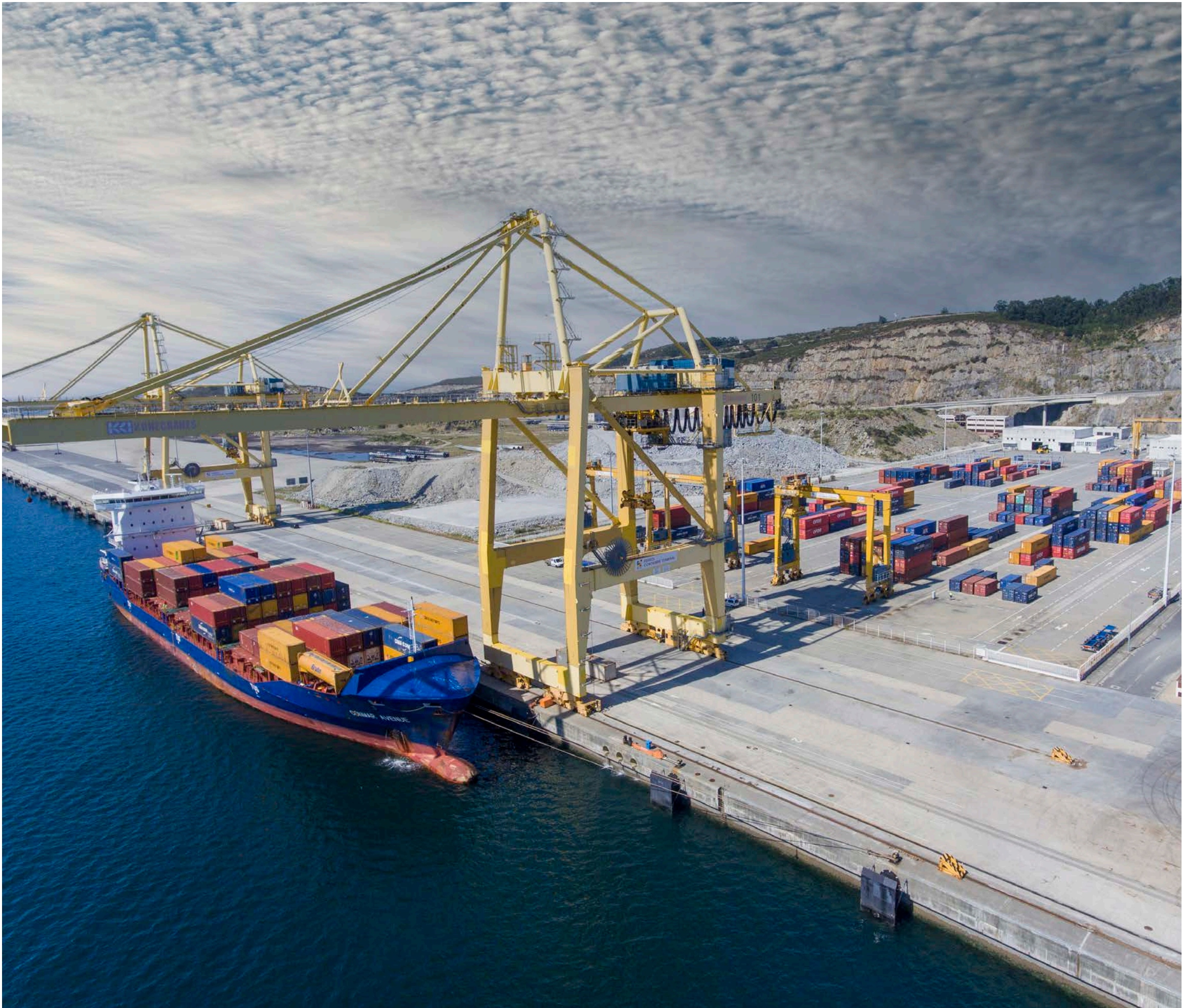
Containerships Enhances its Direct Canary Islands Service to YILPORT Ferrol

Containerships' enhanced service from Ferrol to the Canary Islands now takes just three to four days, ensuring a quick turnaround time for the products and even high-class quality for fresh produce.

Located in Spain, YILPORT Ferrol terminal provides service by offering a quay wall of 1,450 meters, 20 meters' draft, and 1,500,000 TEUs container handling capacity in 290,000 square meters of area.

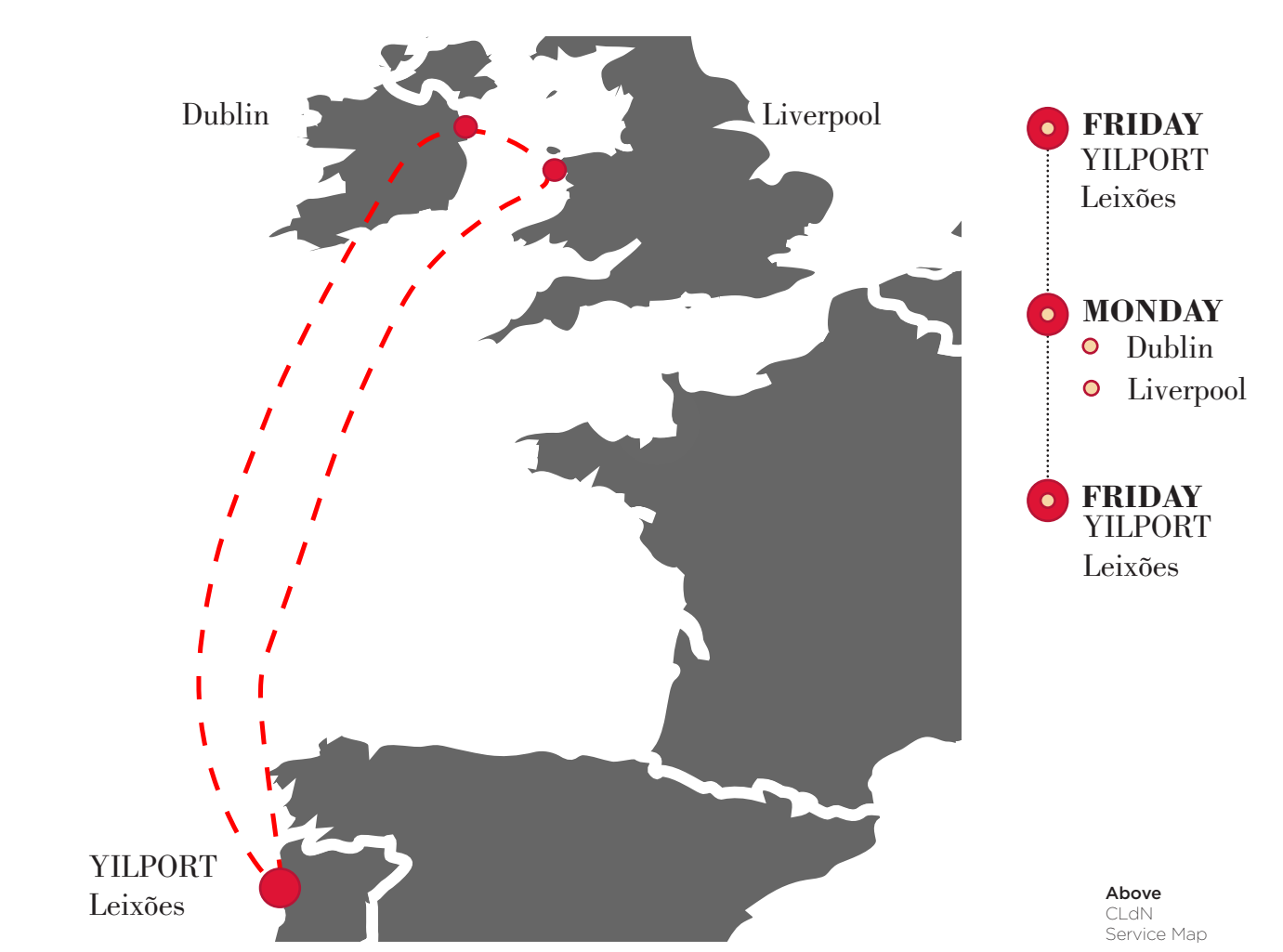


Right
YILPORT Ferrol
Terminal



A New Triangular CLdN Ro-Ro Direct Service

by linking YILPORT Leixões to Dublin & Liverpool



This step from CLdN is leveraged on the excellent operational performance of YPL supported by the recent investment in state-of-the-art terminal tractors.

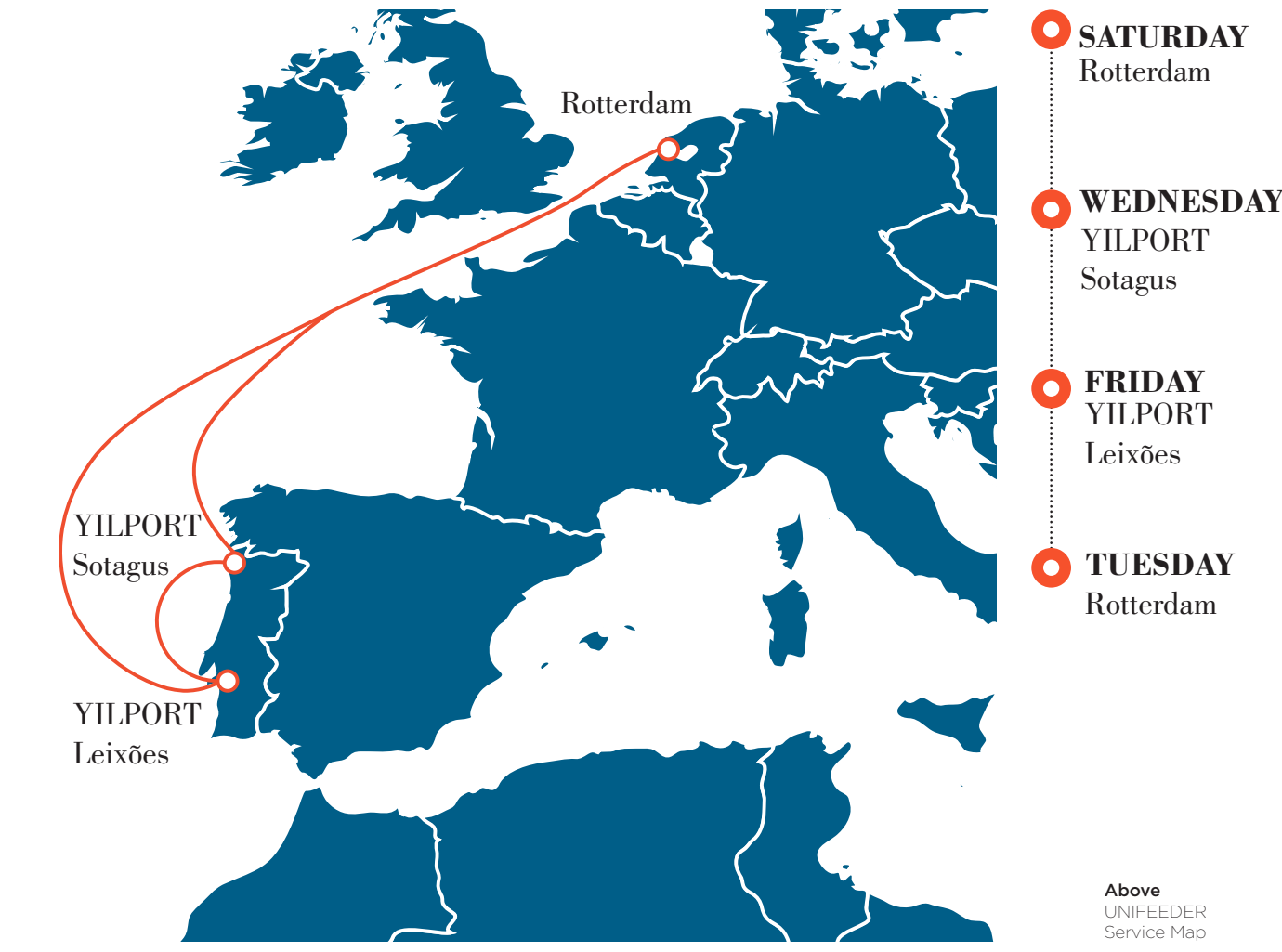
CLdN to start of a new triangular Ro-Ro-service: YILPORT Leixões - Dublin - Liverpool CLdN Ro-Ro SA is to step up preparations for the end of the Brexit transitional phase on 31st December 2020 by introducing an additional RoRo-service on a triangle trade between Leixões (PT), Dublin (IE) and Liverpool (UK).

With effect from week 37, CLdN will operate one sailing per week from Leixões to Dublin, followed by calling Liverpool. This new offering will provide a very efficient solution to the alternatives, cutting down on the excessive road and sea miles for the trailer business especially, by following the shortest, most direct route and avoiding channel and road trips.



UNIFEEDER Upgrades Rotterdam Service

via Rotterdam by adding YILPORT Sotagus Terminals to the service calling YILPORT Leixões



The feeder THEA II with ATA YILPORT SOTAGUS 25th August 2020 was the first of a new weekly service calling YILPORT Lisbon Terminals and then calling YILPORT Leixões, continuing to Rotterdam Shortsea Terminal (South), ECT Euromax, ECT Delta and Rotterdam World Gateway.

As per UNIFEEDER, this upgraded service "will increase capacity on its weekly service between Benelux and Portugal. In order to serve all customer

segments, UNIFEEDER deploys new vessels which are suitable for carrying all types of containers, from deep-sea cargo to tank containers and European 45' pallet-wide containers. Rotterdam being the leading European hub port allows to consolidate Intra-European cargo flows on a single vessel and distribute it to key ports in Portugal. The service provides competitive lead times, and is a reliable, as well sustainable alternative for moving cargo".



YILPORT Leixões Has New Administration Building

Since the 7th of September 2020, YILPORT Leixões has a new “Home”.



With this change, General Management and its support departments, the Financial Area and the Operational Direction are concentrated in the same space. This concentration aims to improve communication, increase efficiency and create synergies between different Organisational Areas.

In addition to the new Administration building, the new building to support the Maintenance Direction is also completed and in full operation.

These state-of-the-art buildings are part of the Southern Container Terminal conversion project. The Administration building is composed of three floors, and an underground car park. The Maintenance building has two floors and wide technical areas that allow us to improve the maintenance infrastructure for our handling equipment, thus contributing to reduce their downtime.

Both buildings are equipped with the most modern technology and equipment, allowing significant energy consumption savings, in line with the environmental concern and responsibility that characterises the YILPORT Group.

Right
Maintenance
Building



Turkish Embassy Trade Counselor Visits YILPORT Iberia



YILPORT Iberia and the YILPORT Lisbon terminals of Liscont and Sotagus were honored to receive on the 15th of September the visit of the recently appointed Trade Counselor of the Turkish Embassy in Portugal, Ms. Gulsum AKTAS.

YILPORT is proud to be the first company that Ms. Aktas visited when starting the mandate, confirming the recognition of the Embassy to the role that YILPORT plays in the present and future of the Portuguese Economy as Turkish number one investor in Portugal.

Above
Turkish Embassy
Authoritatives with
YILPORT Iberia team

YILPORT Leixões General Manager Nuno David SILVA attended Ship to Iberia



This year's Ship2Iberia Mid 2020 Update Webinar organized on the 9th of July with the theme "The State of Spanish and Portuguese Ports" in the COVID-19 context. More than 100 registered participants and important keynote speakers from Portugal and Spain attended the webinar. YILPORT Leixoes General Manager Nuno David SILVA, participated webinar on behalf of YILPORT Iberia.

The agenda of the webinar was the impact of Covid-19 on Iberian ports, terminals and shipping, the state of ports in Spain and Portugal after the lifting of the lockdowns, the state of Spanish and Portuguese international trade, changes in liner services, measures taken by the ports and terminal operators, state of innovation, and adaptation of new technology during and after the pandemic.

Left
Nuno David SILVA
YILPORT Leixões General
Manager

YILPORT MEDITERRANEAN REGIONAL INFORMATION

Located in Italy and Malta YILPORT's Mediterranean terminals offers hubs-home terminals for container, general - bulk and ro-ro operations, and provide easy access to roads and logistics services.

The Multipurpose Pier of the port of Taranto San Cataldo Container terminal, located in the heart of the Mediterranean basin, is particularly strategic as a natural gateway for sea traffic from/to Central Europe and the Far East

and the developing economies of the Near and Middle East and North Africa.

Malta Freeport offers extensive worldwide regular network connections, high performance levels, cost effectiveness, ease of access to markets with minimal diversion distance, easy port accessibility, safe maneuverability of vessels and all-year favorable weather conditions.



YILPORT MEDITERRANEAN Regional Throughputs Q3-2020



Container
340,101





Malta Freeport Terminal
Marketing Responsibles
marketing@maltafreeport.com.mt
www.maltafreeport.mt

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General Cargo Operations at YILPORT Taranto SCCT



The positive signs continue that highlight the rediscovered centrality of the Port of Taranto as a strategic hub in the heart of the Mediterranean.

One of the most important in recent months is the renewed movement of vessels and vehicles at the multi-purpose pier as evidenced by the general manager of YILPORT Taranto San Cataldo Container Terminal Spa, Raffaella Del PRETE.

“It was an important week for YILPORT Taranto SCCT. After the maritime project cargo of the past few days, we have carried out the operation of the first special cargo, a new service offered by the multi-purpose berth. We are very happy both for the traffic acquired and for the diversification of the services that SCCT can offer, respecting the times and prescriptions of an increasingly demanding of market.”

YILPORT Taranto is ready to manage special cargo operations which require special equipment and vessel altering its dimensions and weight with the expert team and the logistic and infrastructural system available.

The ISARTAL vessel used for special general cargo transported over 100 pipes with a length of about 13 meters and a weight of 15 tons; coming

from a Turkish port, it arrived at the multi-purpose pier on Thursday, and unloading activities began on Friday.

The exclusiveness of this special type of cargo is that the operation represented a further commercial exchange between Turkish and Italian entrepreneurial realities, as has been the case for a few months thanks to the TURMED service, maritime transport of Mediterranean containers, operated by CMA-CGM. The importing company is Termocentro Srl, a company from Matera, which has been operating in the sector of supplies for aqueducts and the telecommunications sector for over 30 years.

The company chose YILPORT Taranto SCCT owing to its proximity to its headquarters and direct connection between the operator of the port of departure and arrival. Termocentro, under the new contracts acquired, has asked to SCCYT to sign an annual agreement which will be formalized between the parties in a few days.

And so, the Port of Taranto and the San Cataldo Container Terminal are increasingly becoming an infrastructural system available to the economy of Puglia, Basilicata and more generally throughout Southern Italy.

Above
Isartal Vessel at
YILPORT Taranto



Multipurpose Terminal of Mediterranean Providing Smooth Project Cargo Operations

A gradual and continuous return of various activities in what is one of the most important port infrastructures in the Mediterranean.

In recent days, the multipurpose berth owned by San Cataldo Container Terminal Spa of the YILPORT performed an important “project cargo” operation, in this case, the maritime transport of non-standard and “oversized” loads such as the two platforms in the photo of an important international client.

YILPORT Taranto SCCT managed the movement of platforms from the yard to the quay and the loading on the vessel with the stowage and lashing of the goods. The activities were complex and particularly delicate operations both for the weight of the platforms and for the same industrial and technological value of the same.

It should be noted that these activities were carried out by SCCT in collaboration with leading companies in the area in the handling of exceptional and heavy loads. In detail, the handling of 2 platforms (length 30 meters wide 25 meters h 6.60 for 440 tons - length 30 meters width 25 meters h 10.90 meters for 630 tons) was performed with the help of state-of-the-art land vehicles.

Furthermore, SCCT oversaw the arrival of one of the main shipping companies for heavy loads in the world, specializing in the worldwide maritime transport of ro-ro, heavy loads and project loads, with a history dating from 1973.

Many workers with high know-how belonging to the various companies were involved, demonstrating that also in this field the future prospects for the ionic cluster could be extremely interesting; in addition, there are important industrial companies in the area that could be interested in maritime project cargo in the energy, plant/machinery, aerospace, special vehicles, defense and shipbuilding sectors.

Below
YILPORT Taranto
SCCT



YILPORT Taranto SCCT Hosted First Study Tour - ITL Ravenna



The Study Tour becomes a reality in a historical moment that is anything but simple, part of the training program of the IFTS course "Production planning technician and logistics 4.0" which engaged the students of the ITL Foundation - Institute on Transport and Logistics of Ravenna in 4 days full of visits and meetings between the integrated system of the Apulian ports, primary operators of railway transport and productive realities of the territory.

The stages of the detailed program included the following appointments: Port of Brindisi, Port of Taranto, Port of Bari, the intermodal operator Lotras and Princess Food Industries.

During the tour in Taranto, in addition to being welcomed by the AdSP of the Ionian Sea, the students had the opportunity to visit the container terminal in concession to YILPORT Taranto SCCT.

The SCCT tour gave the opportunity to observe the loading and unloading of containers and to visit the areas used for container facilities service, customs inspections as well as the railway terminal and warehouses.

At the end of the visit, which lasted about 2 hours, the students appeared quite enthusias-

tic about the experience they had in the field; moreover, after a few days, the declaration of Dr. Daniela MIGNANI Business Development - Head of Unit of the ITL Foundation arrived by e-mail... "a dutiful and sincere thanks for the availability and the time dedicated during the training visit. It was undoubtedly an opportunity of real enrichment as well as a privilege, to be the first group to be able to visit the SCCT container terminal. "

Therefore, the SCCT, after this first group of students, is pleased to be able to give access to the terminal in the future to local, national and international study tour initiatives aimed to increase the culture of shipping and more generally of the global supply chain.

Above
ITL Foundation
Students with
YILPORT Taranto
SCCT Team

Latest Terminal of YILPORT Portfolio,
YILPORT Taranto San Cataldo Container Terminal
Started its Operations





CMA CGM Calcutta

An outstanding performance was achieved this quarter as Malta Freeport Terminals (MFT) completed 9,000 container moves on the CMA CGM Calcutta. MFT handled a five-crane operation on this 10,100 TEU vessel, garnering a remarkable 147 moves per hour. This makes it the sec-

ond-biggest operation ever handled on a single vessel at Malta Freeport. This achievement is testimony to Malta Freeport's quest for always set its sights on higher standards; a success that is reaped from the significant investment in its facilities, technology and digitalisation.

Above
Malta Freeport
Terminals

Round the Africa Service

In August, MFT received the first container ship to reach Malta on the new Round The Africa (RTA) service operated by CMA CGM. Malta Freeport was chosen as a port of call on this new weekly seasonal service which is linking Asia to Malta, Senegal and Sierra Leone. The port rotation of the new RTA is as follows: Shanghai – Ningbo – Nansha – Singapore – Malta Freeport – Tanger Med – Dakar – Freetown – Tema – Abidjan – Port Kelang – Shanghai. The Navios Azure was the first vessel call on this service which is operated by 11 ships with a carrying capacity of 4,200 TEUs.

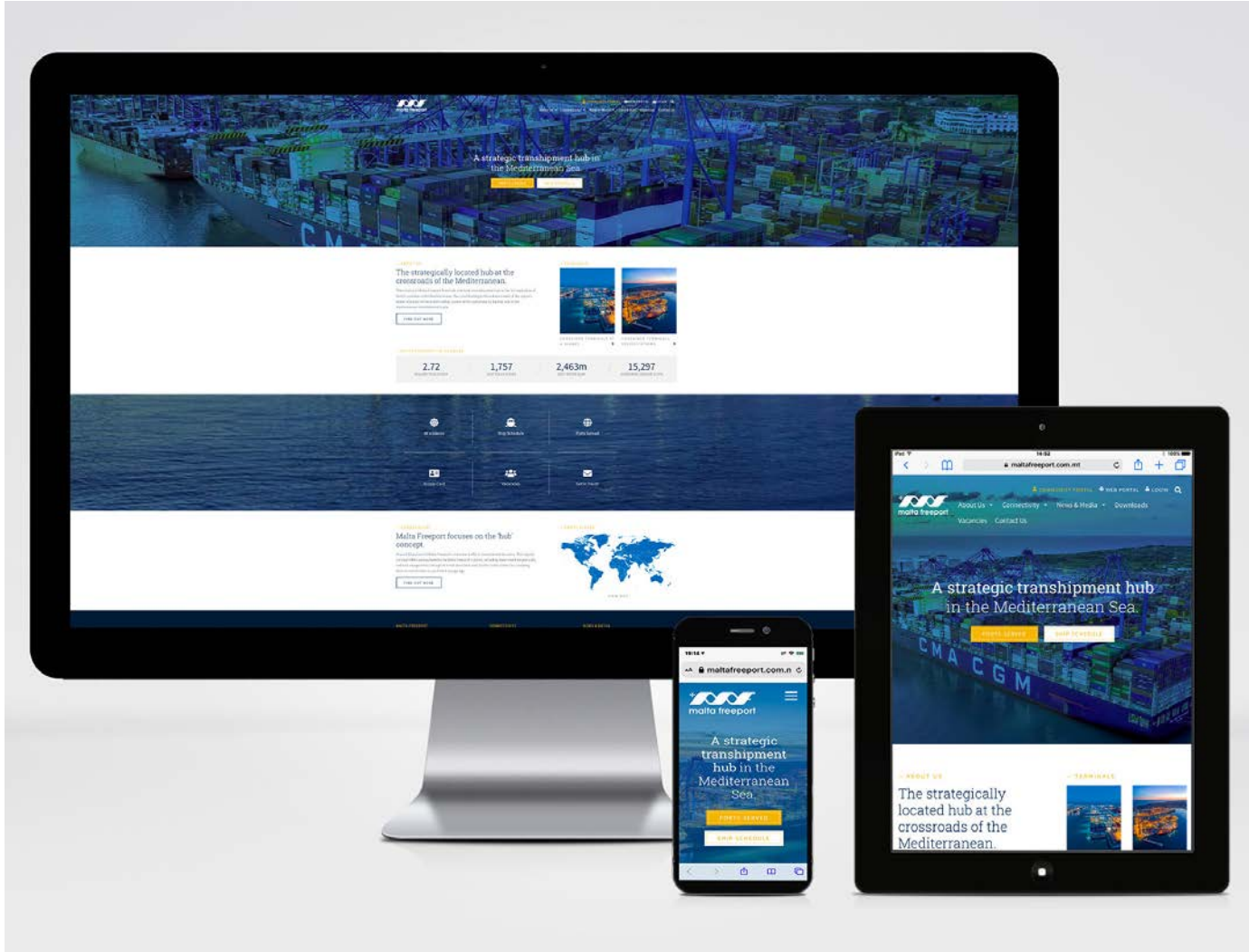


Health & Safety and the Environment

MFT remains committed to continuous improvement in its Health and Safety and Environmental Management Systems. During this quarter, DNV-GL carried out a re-certification audit for the Terminals' Management Systems Certification ISO 14001: 2015 and ISO 45001:2018,

the outcome of which was positive, and no non-conformities were identified. Maintaining these certifications is a commitment that demands discipline and consideration at every level of the Freeport's business and is amongst the Company's highest values.

Below
Malta Freeport's
Website



Malta Freeport Launched New Website

Malta Freeport launched its new redeveloped website. MFT believes that as part of its digitalisation strategy, this is an efficient platform for clients providing users with a wealth of information about the Freeport's facilities. Amongst many new and improved features is the Connectivity Section. Through the ports served map tool, clients can view all port connections, the shipping lines that operate these routes with the respective shipping agents and a schedule of services detailing the frequency.

The new website is also fully responsive with mobile devices making it easy to navigate through the site. This is in addition to the Community Portal which provides users with all the operational information on vessels calling at the Terminals.

INFO



MFT is now also in a position to propagate full wireless coverage in areas that was previously challenging and complements the IoT and Big Data Projects currently being undertaken.

YILPORT LATAM

REGIONAL INFORMATION

Located among Latin America region, YILPORT's multi-purpose terminals offer the best solutions, at different coasts of Ecuador, Peru and Guatemala in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access.

YILPORT Puerto Bolívar, TPE Paita, and Quetzal terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



YILPORT LATAM

First Half Regional Throughputs
Q2-2020



Container
129,531
TEUs



General Cargo
255,851
TON



Liquid
13,079
M³

YILPORT Holding
LATAM Region
Sales and Marketing
Responsibles

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YILPORT Continues with Modernization Projects

to Develop the New Multi-Purpose Terminal in Puerto Bolívar

The new multipurpose terminal of Ecuador with the larger capacity and efficiency will be the result of the investments made within the scope of Phase I YILPORT investment project.

For the official handover, YILPORT Puerto Bolivar organized an event which is participated by the Ministry of Defense, Ministry of Transportation, as well as Ecuador President Lenin Moreno and highest representatives of the city and province on the 4th of September.

The new terminal area to be allocated to YILPORT will allow the execution of US \$ 176 million investment, increase the terminal's operating capacity to 600,000 TEUs consequently. Likewise, it will allow the entrance of larger vessels, diversifying the export routes to the world, for main products such as bananas, shrimp, minerals, among others.

New Berth #6

A new berth of 450m length and 17,5m draft which is equipped with 6 STS cranes to be erected; is planned to accommodate the largest container vessels of 200,000 DWT. The first section is planned to be operational by 2022.



Above
President of Ecuador
Lenin MORENO

New Cranes for Post-Panamax Vessels

New state-of-the-art cranes will arrive to Puerto Bolivar; designed to serve vessels up to 18,000 and 24.000 TEUs vessels. The arrivals are estimated in 3 shipments:

- **Feb 2021:** 2 STS (62m/22 rows) and 6 E-RTG (have 1 on 6 high and 7 + 1 anchor)
- **Dec 2021:** 2 STS (67m/24 rows) and 6 E-RTG (have 1 on 6 high and 7 + 1 anchor)
- **Jul 2022:** 2 STS (67m/24 rows) and 6 E-RTG (have 1 on 6 high and 7 + 1 anchor)



New Gates

The new infrastructure will enable gate-in/out, with the increasing the number of lanes, and the OCR system, facilitating gate transactions. New gates will be operational on mid-2022.

Increase of reefer plugs

The terminal will have additional reefer plugs in two phases which will increase current 750 plugs to 1,092 in December 2020 and 2,510 at the end of 2020 respectively.

Cold Warehouse

7500 m2 of surface will be used for the construction of a refrigerated warehouse that will be available for the storage of fresh and frozen cargo at the end of 2022. The facility will count with:

- 9 Storage cells (16x20 m) for bananas, 13-14 Celsius degree, 5.750 pallets throughput
- 1 Storage cells (16x20) for shrimps, -25 Celsius degree

Above
Puerto Bolivar
Modernization Project



TPE Paita Expansion Project Advances

TPE Paita accelerates its growing plans heavily investing in terminal development projects. Expansion Project to cover dredging and berth expansion on quays, reefer capacity increase on yards and modifications along with system integrations on terminal gates will not only support the current terminal volume but make TPE Paita ready for bigger volumes and dominate the market in the region.

In the scope of Expansion Project, in 2019 new reefer racks with 800 plugs for reefer containers were constructed and new reefer containers monitoring system for 1300 Plugs had implemented following dredging works allowing the terminal to reach -14m draft and handle vessels bigger than 300 mts. In 2020, expanding the container berth +60 mts reaching to 360m-long quay in total, widening of gates for productive gate moves and integration of truck appointment system along with relevant web portal to avoid any possible congestion will provide optimized and productive operations to TPE Paita.

Thanks to Expansion Project, TPE Paita, the terminal achieved the best productivity in Peru with 35 GMPH per STS crane, will keep providing the best possible service to its customers with its increasing general cargo, container and breakbulk capacity. TPE provides modern solutions for vessel operations offering high-quality standards, efficiency, safety and operational know-how for the cargo in South America with its advanced TOS system.

Right
TPE Paita Terminal,
Paita, Peru



Transitex Provides Logistics Services to the Expansion of Paita Port



Transitex has provided its services to ETERMAR, the construction company that is currently working on the expansion of TPE Paita, Peru.

The cargo transported was a Manitowoc 2250 crane, dismantled in 32 pieces, with approximately 800 m³, its largest piece weighed 42 tons.

The cargo left the Port of Caucedo, in the Dominican Republic, and passed to the Pacific Ocean through the Panama Channel.

ETERMAR is Portuguese largest port terminal construction company and this is its first project in the Pacific. With the success of this operation, Transitex team is sure that this first shipment for ETERMAR will not be its last, but the first of many, not only for this project but for others to come.

Transitex's biggest asset is its team and we take this opportunity to congratulate our cargo project and machinery experts for the know-how showed during this operation.

Above
TPE Paita, Peru



Transitex Mozambique Wins Contract with Larsen and Toubro

On July 20, Transitex signed a Letter of Appointment with Larsen and Toubro Limited to provide transport and customs clearance services for the Chimura/Nacala electrical network expansion project.

The company Larsen & Toubro was chosen by the Mozambican government for the development and installation of an electrical network in various regions of the country. During the next few years, construction materials for this project will arrive from outside the country at the Port of Beira, from where they will be transported to the company's shipyards. Transitex Mozambique team is working to associate itself with this project as its logistical partner until the end of it.

The first Transitex containers for this operation have already left India towards Beira and, upon their arrival, the entire customs clearance process will be carried out by Transitex Mozambique in-house department dedicated to this service.

Congratulations team! This is another one of the many operations that confirm Transitex as a reference logistics partner for major construction work projects.



Above
Transitex, Mozambique





Get to Know Our Team at YILPORT Taranto SCCT

With the fist operation conducted in July 2020, YILPORT Taranto continues to operate with enthusiastic and dynamic team members in order to support the port operations, management, employee relations by being in touch with supply chain providers.

Raffaella Del PRETE

Raffaella Del PRETE is the General Manager of SCCT. She has gained a wide experience in the port operations sector, and she is always in the first line for making Taranto a success story.

Fabiana MUTASCI

Fabiana MUTASCI joined the company as HR Manager. She coordinates the HR functions and takes responsibility regarding colleagues and their professional request of support.

"We are a startup company, so every day we face new challenges. It's a daily life adventure I'm really happy and proud to go through!"

Cosimo PALAGIANO

Cosimo PALAGIANO is the Operations Chief. He oversees all the Operations activities by being close to his team, supporting and working with them day by day. "I'm back at Home with my new family: YILPORT. Proud to grow up together day by day".

Francesco FUMEI

Francesco FUMEI is the HSSE Manager. With his expertise in Safety and Environment, he works to make our staff "safe" and our company "green". He is proud of his red helmet, symbol of the emergency team. His motto is "People comes before TEUs".

Marco GRAZIANO

Marco GRAZIANO is the Technical Services Manager. Marco Graziano, together with the team manages to ensure that the equipment arrives in time and in proper condition and that equipment and buildings are in good and safe conditions.

Francesco TOTA

Francesco TOTA is the Sales Assistant Manager. Francesco TOTA performs sales activities and develops commercial synergies. He is the eye in Puglia Region to develop new marketing strategies.

YILPORT Puerto Bolivar Continues Its Goal to Support Local Education

As part of our social responsibility to the community and the external stakeholders, to promote technical education, YILPORTECU S.A. has signed a three-year agreement with INSTITUTO SUPERIOR TECNOLÓGICO EL ORO on September 24th, 2020.

The company will receive around 60 students per year as Interns to support dual education methodology and to contribute to the formation of future Port Logistics and Multimodal Logistics Technologists.

The internship in our facilities will help students gain technical and practical knowledge which together with the theoretical education received, will prepare them for their professional development and become a suitable candidate for work opportunities in our organization.



New Training Center at YILPORT Gebze

Keeping customer satisfaction at the highest level by providing continuity in port services is only possible with investments for improving and developing our employees' competences. Based on this principle; as of July 2020, our Training Center was established at YILPORT Gebze Terminal to support the training of our colleagues working in Operations by using our internal resources. There is a Technical Training Department office and a training room within the Training Center. New construction equipment training simulators, which are planned to be installed in November 2020, will also be located in this center.

Forklift Operators Qualified to Receive New Certificates

Within the scope of compliance studies of "National Qualification System" to "European Qualification System"; VQA (Vocational Qualifications Authority) a new certification of Forklift Operators is implemented as of October 3, 2020. The training which was given by our Technical Training Department. Our forklift operators in Turkey Region accomplished the course, and they were qualified to receive the new certificates.





Corporate Trainer Program with YILDIRIM Academy

Corporate Trainer Program which is prepared for all employees of YILDIRIM Group of Companies has started by YILDIRIM Academy as of August. The aim of this program is having more effective and efficient training and development processes for all employees through internal resources with continuous and sustainable learning approach. And also, supporting personal developments of colleagues who are willing to teach and have critical specializations while providing activities that will help them to achieve their goals to be a trainer.

For this purpose, applications were received 20th of August – 4th of September. Due to the intensive interest shown in the process, there will be interviews with candidates in the mid of October. Before these interviews, each candidates will take training videos and send them to YILDIRIM Academy. With the completion of the interviews, candidates who complete the process positively will be included in the “Training of the Trainer” program. After that candidates will be evaluated again and candidates who complete the assessment process successfully will be defined as Beginner Level Corporate Trainer.



Thank you!

We would like to thank our colleagues on their interest in the Learning Module

“Online training became an important part of our learning processes with the Learning module which we started to use following the Yıldırım Academy launching. Our learning activities continue to occur online on a large scale as in many subjects due to the pandemic. After returning to the office, three colleagues who completed the first three e-learning packages on time which were assigned for Yıldırım Group employees received their gifts by the method of electronic casting lots. Social support was provided to Darüşşafaka Educational Organization through the gifts. We would like to thank all Yıldırım Group employees in terms of their interest in the process.”

The First Online Classroom Experience in “New Normal”



Classroom trainings which were suspended due to the pandemic continue on online platforms. Conflict Management, one of the training had to be suspended was completed in 9 groups as an online classroom with the participation of our employees who had not to have the training from Gemlik, Gebze ports and HQ in TR Region in the pre-pandemic term.

The trainings were carried out on the Zoom online platform with a half-day training flow prepared by BALTAŞ training firm.

The training materials that shared in the classroom environment in the pre-pandemic were

shared online with the participants in this new format. The pieces of training were very productive with the active participation of the participants during the training. In the evaluations made as a result of the training, most of the participants stated that they are happy because of the Academy continue its activities without slowing down during the pandemic process.

In addition to this, a webinar was held for the employees who already attended the conflict management training before the pandemic. 70 participants who joined from different parts in Turkey Region refreshed their knowledge on the subject with this one-hour webinar.

Above.
Online training video conference

INNOVATION
LEADERS
BUILDING
A STRONG
TEAM
TRAINING
FOR BEST SKILLS

JOIN US





SILVER AWARD WINNER YILPORT HOLDING

We are proud to announce that YILPORT Holding won Silver Award with SAP CRM C4C Project in Fast Delivery category. We would like to present our gratitude to our colleagues and business partners who supported us along the way.

The SAP C4C module is a cloud-based CRM platform to support customer facing sales and related activities. This will be connected in future phases to our other internal systems to provide a holistic 360-degree view of our customers and enhance the lives of all our executives and sales teams by providing up to date customer information and pricing at the click of a button.



YILPORT and Yıldırım Technology Initiate SAP BRIM Projects

YILPORT is together with Yıldırım Technology proud to announce the kick-off of the SAP BRIM Project to be implemented at YILPORT Gempport at an online event held on September 2nd, 2020.

YILPORT Gempport is a subsidiary of YILPORT Holding which is one of the top players in the port management business globally. SAP BRIM, previously known as SAP Hybris Billing, is a solution for high-volume transaction businesses which require flexible billing and revenue management models.

In YILPORT SAP BRIM Project, Yıldırım Technology partners with SAP Turkey and AcuitiLabs. SAP is the product owner of the BRIM solution globally. AcuitiLabs is a UK based company whose primary business is in SAP consulting with particular focus on the sales cycle from order-to-cash using various SAP components additionally BRIM solution.

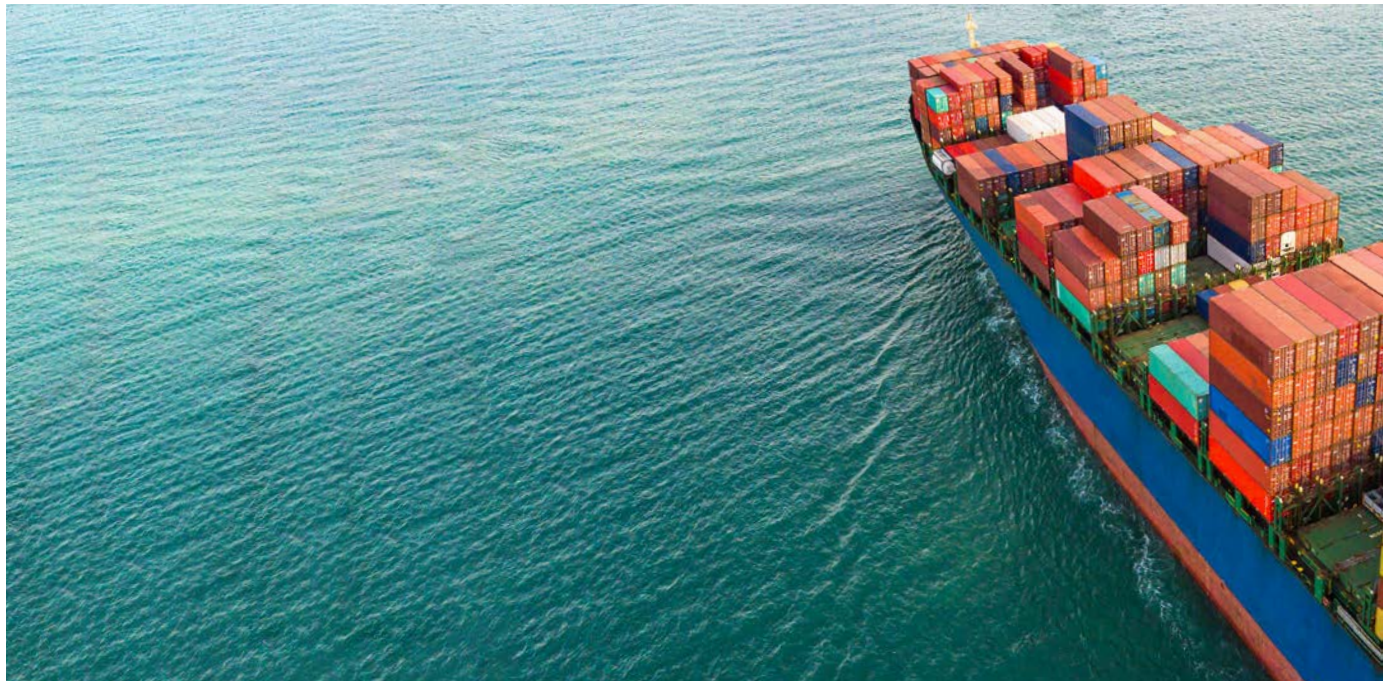
The main idea behind initiating YILPORT Gempport SAP BRIM Project is to provide a flexible and expandable billing & invoicing solution to YILPORT Holding that has been rapidly growing in terms of its global business portfolio. By leveraging the capabilities of SAP BRIM, Yilport Holding aims to integrate different TOS's (Terminal Operating Systems) to a single ERP backend and deliver centralized billing functionality that aligns with local regulations and business requirements.

The SAP BRIM solution is organized around four core components which are Subscription Order Management, Convergent Charging, Convergent Invoicing and Contract Accounts Receivable and Payable. Together these components help in the management of business model design; perform order management; track event pricing, billing, and invoice processing; manage receivables and payables; rebate management and provide support for financial customer care.

The initial phase of the project aims for the realization of the core business processes of YILPORT Gempport in the container business line including but not limited to Contract Management, Vessel Billing, Importer & Exporters' Billing; Free Pool Processes, Subcontractors Billing, and LHTF Processes.

The phase will go-live Mid-2021 and deliver as a prototype SAP BRIM solution in YILPORT Gempport container business, to be expanded to other terminals (Turkey, Iberia, Nordics, LATAM) and other business lines (General Cargo, Ro-Ro, Bulk, liquid) in subsequent phases.

We wish success to all project participants from key users to stakeholders in this both challenging and promising project.



YILPORT Holding hosted the EMEA NUG Online Conference

On 7-8 October 2020, YILPORT Holding hosted the Europe Middle East and Africa (EMEA) Navis User Group (NUG) online conference. YILPORT Holding Chairman & CEO Mr. Robert Yüksel YILDIRIM attended to NUG EMEA webinar on 7 October with the chairperson of the NUG, Mark WOOTTON, CIO of YILPORT Holding.

During his welcoming speech, Mr. YILDIRIM stated that “Navis is a game-changer TOS in terminal operations. We met with NAVIS during our tender process for our first terminal which is in Gebze, Turkey in 2008. We made a great decision by choosing them. In 2008, we upgraded our license to Navis Sparcs N4 and were one of the first users of this terminal operating system. I can say that NAVIS made several enhancements to meet with our needs and provided customized solutions based on our customers’ behaviors. The world is changing, we have seen the importance of digitalization during the times when we could not go to our offices and worked from home because of the ongoing COVID-19 pandemic. Now as YILDIRIM Group we are getting ready for AI and machine learning technology. Our habits are changing as well as our expectations. I believe that NAVIS will remain as one of the best TOS providers as long as it keeps on developing itself and progressively adapting to the changing environment no matter the conditions are.”

Following Mr. YILDIRIM, Jacques MACHETTI, the General Manager for Navis in the EMEA region added his welcome and support to the event and gave an update on the Navis organization and potential sale timelines.

Around 100 attendees were present in this two-day event covering updates on the Navis product strategy (smart digital apps, data services and analytics, machine learning and general cargo improvements), a demonstration from the YILPORT and Navis team on the Compass Application and a success story of the latest upgrade in Malta Freeport, done with remote support from Navis due to the pandemic.

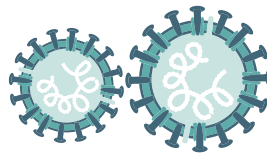
On day 2 the attendees heard about common causes and ways to reduce or eliminate P1 (system is down) incidents from occurring based on data collected globally by the Navis support team with input from the managed services team. Following this a debrief from various workgroups were made, including the participation of YILPORT, focusing on specific product areas like Rail, EDI and Dispatching.

Overall the event can be seen as a success and the intention is to follow this up next year with a face-to-face meeting in Istanbul again hosted by YILPORT before handing the chair of the NUG over to Malta Freeport.

YILPORT Holding Chairman and CEO Mr. Robert Yüksel YILDIRIM stated that; now as YILDIRIM group we are getting ready for AI & Machine learning technology.

CORONAVIRUS 2019-nCoV

SAFETY ADVICES AND TIPS



SYMPTOMS



FEVER



COUGH



SHORTNESS OF BREATH



SORE THROAT

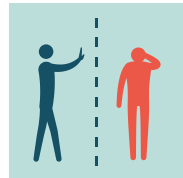


HEADACHE

PREVENTION



WASH HANDS WITH WATER AND SOAP/SANITIZER, AT LEAST 20 SECONDS



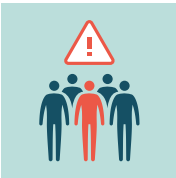
AVOID CONTACT WITH SICK PEOPLE



DON'T TOUCH EYES, NOSE OR MOUTH WITH UNWASHED HANDS



WEAR A MASK



AVOID CROWDED PLACES



AVOID CONTACT WITH ANIMALS AND ANIMAL PRODUCTS



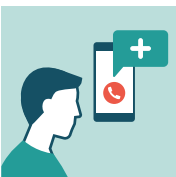
DO NOT SHARE EATING UTENSILS AND FOOD



DON'T EAT RAW FOOD, THOROUGHLY COOK MEAT AND EGGS



AVOID TRAVELLING TO AFFECTED AREAS UNLESS NECESSARY

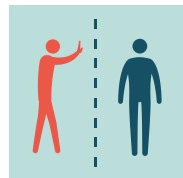


IF YOU BECOME SICK SEEK MEDICAL CARE IMMEDIATELY

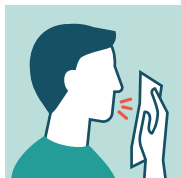
IF YOU ARE INFECTED



STAY AT HOME



AVOID CONTACT WITH OTHERS



COVER YOUR NOSE AND MOUTH WITH TISSUE OR ELBOW WHEN SNEEZING



PUT TISSUES IN THE TRASH BIN AND WASH HANDS



KEEP OBJECTS AND SURFACES CLEAN



GAME CHANGER IN PORT OPERATIONS AND MANAGEMENT

GLOBAL REACH

YILPORT Holding was established in August 2011 to combine the port and container terminal operations of YILDIRIM Group under one roof.

The Holding has a portfolio of **4 Terminals in Turkey**, **7 in Portugal**, **2 in Spain**, **2 in Sweden**, **1 in Norway**, **1 in Malta**, **1 in Italy**, **1 in Peru**, **1 in Ecuador** and **1 in Guatemala**.

Also ETI Logistics and Transitex, global logistics and forwarding companies are part of YILPORT portfolio.

YILDIRIM Group



YILPORT Holding

